



CONSEJO SALVADOREÑO DEL CAFÉ

ESTADÍSTICAS CAFETALERAS AL 31 DE AGOSTO DE 2020 INFORME OFICIAL



Lic. Tomas Bonilla
Jefe de Estudios Económicos y
Estadísticas Cafetaleras

HISTORIAL PRODUCCION DE CAFÉ

AÑO CAFETERO	PRODUCCION* EN QQS ORO UVA
1980/1981	3,587,000.00
1981/1982	3,897,400.00
1982/1983	4,213,000.00
1983/1984	4,112,600.00
1984/1985	2,921,700.00
1985/1986	2,324,300.00
1986/1987	3,054,800.00
1987/1988	3,262,200.00
1988/1989	1,972,200.00
1989/1990	3,636,500.00
1990/1991	3,537,100.00
1991/1992	3,153,700.00
1992/1993	4,306,200.00
1993/1994	3,403,300.00
1994/1995	3,360,600.00
1995/1996	3,239,100.00
1996/1997	3,305,900.00
1997/1998	3,002,400.00
1998/1999	2,621,900.00
1999/2000	3,712,600.00
2000/2001	2,406,098.00
2001/2002	2,383,076.00
2002/2003	1,963,400.00
2003/2004	1,911,281.00
2004/2005	1,858,020.00
2005/2006	1,935,185.00
2006/2007	1,740,025.00
2007/2008	2,119,810.00
2008/2009	1,985,625.00
2009/2010	1,500,306.00
2010/2011	2,614,000.00
2011/2012	1,624,211.00
2012/2013	1,730,000.00
2013/2014	700,025.00
2014/2015	925,160.00
2015/2016	784,740.00
2016/2017	845,600.00
2017/2018	905,425.00
2018/2019	955,115.00
2019/2020*	734,830.00

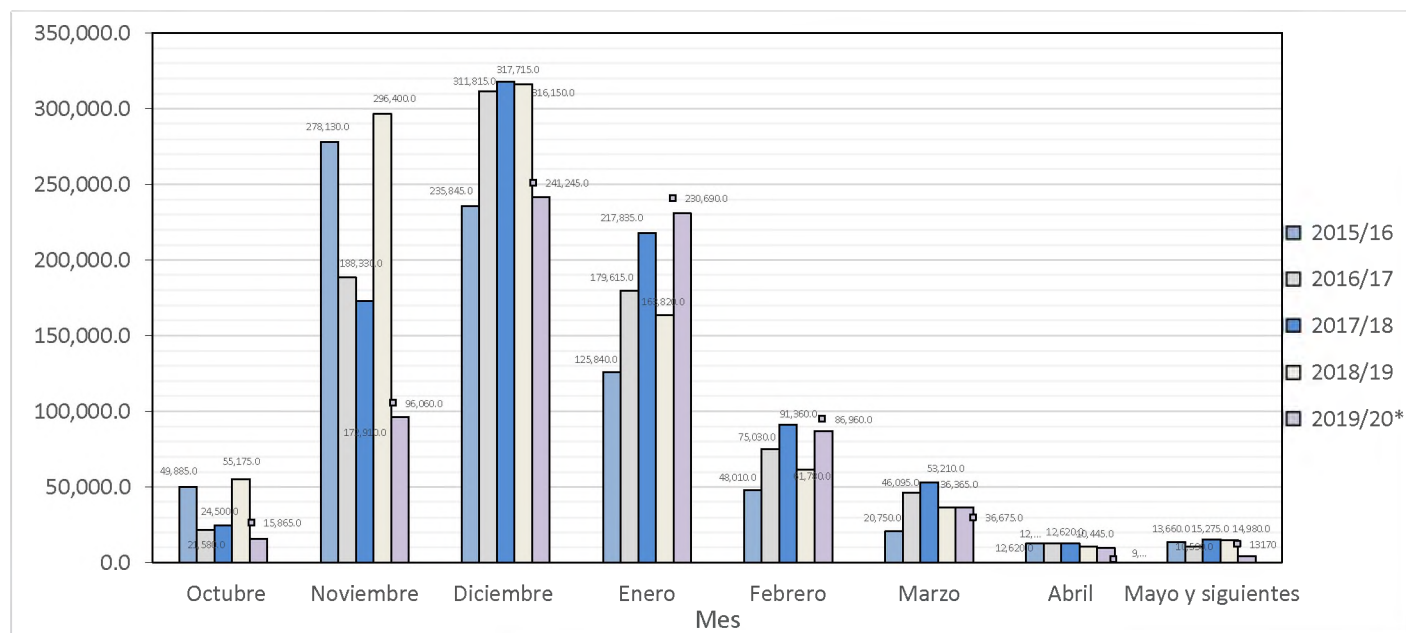
* Datos preliminares al 31 de agosto de 2020

RECEPCION DE CAFÉ INFORMADA POR LOS BENEFICIADORES COSECHAS 2015/16 a 2019/20

Mes	COSECHAS									
	2015/16	%	2016/17	%	2017/18	%	2018/19	%	2019/20*	%
	qq-oro-uva		qq-oro-uva		qq-oro-uva		qq-oro-uva		qq-oro-uva	
Octubre	49,885.0	6.4%	21,580.0	2.6%	24,500.0	2.7%	55,175.0	5.8%	15,865.0	2.2%
Noviembre	278,130.0	35.4%	188,330.0	22.3%	172,910.0	19.1%	296,400.0	31.0%	96,060.0	13.1%
Diciembre	235,845.0	30.1%	311,815.0	36.9%	317,715.0	35.1%	316,150.0	33.1%	241,245.0	32.8%
Enero	125,840.0	16.0%	179,615.0	21.2%	217,835.0	24.1%	163,820.0	17.2%	230,690.0	31.4%
Febrero	48,010.0	6.1%	75,030.0	8.9%	91,360.0	10.1%	61,780.0	6.5%	91,960.0	12.5%
Marzo	20,750.0	2.6%	46,095.0	5.5%	53,210.0	5.9%	36,365.0	3.8%	36,675.0	5.0%
Abril	12,620.0	1.6%	12,545.0	1.5%	12,620.0	1.4%	10,445.0	1.1%	9,165.0	1.2%
Mayo y siguientes	13,660.0	1.7%	10,590.0	1.3%	15,275.0	1.7%	14,980.0	1.6%	13,170.0	1.8%
Recepción comparativa	784,740.0	100	845,600.0	100	905,425.0	100	955,115.0	100	734,830.0	100

* Datos preliminares al 31 agosto de 2020

La cosecha 2019-2020 según reportes de los beneficios de café es 23% inferior a lo registrado en la cosecha 2018-2019 a la misma fecha que fue de 954,075.0 qq-oro uva.

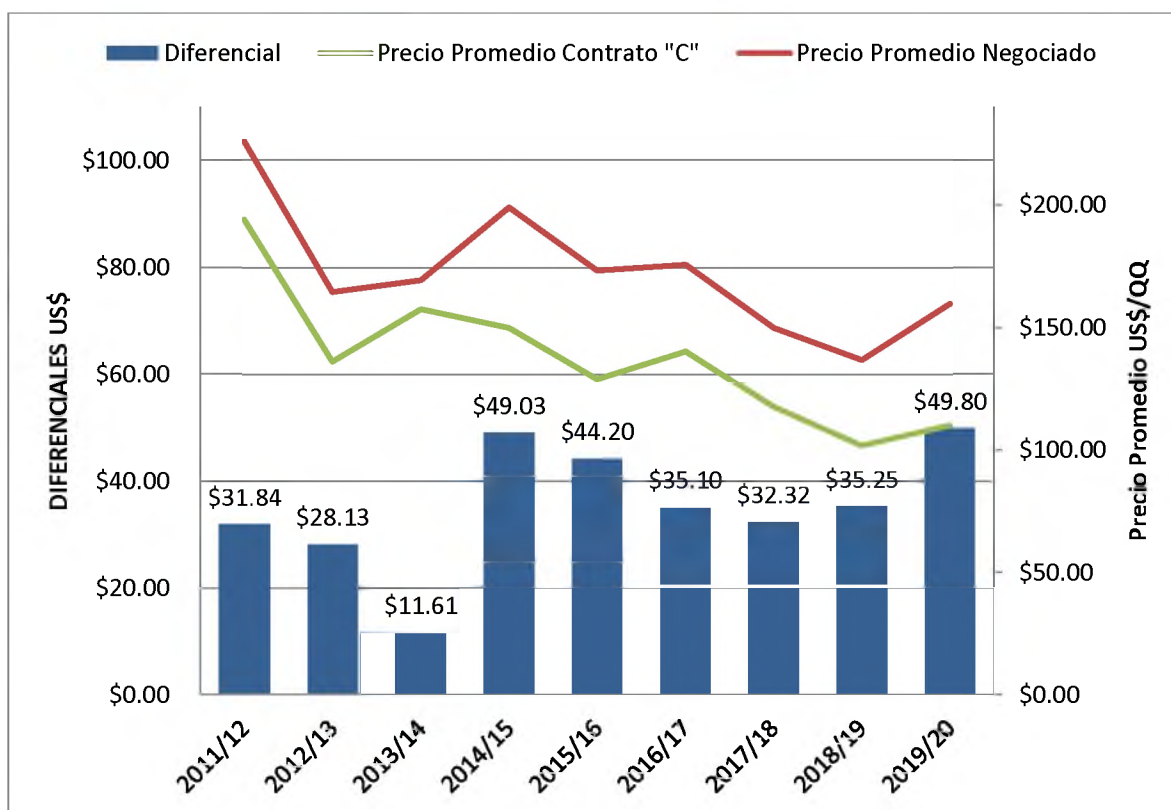


PRODUCCION DE CAFÉ Y EMPLEO

Año Cafetalero	Producción en QQs Oro Uva	Jornales D/H*	Empleo por año **
1989/1990	3,636,500	45,456,250	181,825
1990/1991	3,537,100	44,213,750	176,855
1991/1992	3,153,700	39,421,250	157,685
1992/1993	4,306,200	53,827,500	215,310
1993/1994	3,403,300	42,541,250	170,165
1994/1995	3,360,600	42,007,500	168,030
1995/1996	3,239,100	40,488,750	161,955
1996/1997	3,305,900	41,323,750	165,295
1997/1998	3,002,400	37,530,000	150,120
1998/1999	2,621,900	32,773,750	131,095
1999/2000	3,712,600	46,407,500	185,630
2000/2001	2,406,098	30,076,225	120,305
2001/2002	2,383,076	27,405,374	109,621
2002/2003	1,963,400	16,688,900	66,756
2003/2004	1,911,281	16,245,889	64,984
2004/2005	1,858,020	15,793,170	63,173
2005/2006	1,935,185	20,319,443	81,278
2006/2007	1,740,025	21,750,313	87,001
2007/2008	2,119,810	26,497,625	105,991
2008/2009	1,985,625	24,820,313	99,281
2009/2010	1,500,306	18,753,825	75,015
2010/2011	2,614,000	32,675,000	130,700
2011/2012	1,624,211	20,302,638	81,211
2012/2013	1,730,000	21,625,000	86,500
2013/2014	700,025	8,750,313	35,001
2014/2015	925,160	11,564,500	46,258
2015/2016	784,740	9,809,250	39,237
2016/2017	845,600	10,570,000	42,280
2017/2018	905,425	11,317,813	45,271
2018/2019	955,115	11,938,938	47,756
2019/2020***	734,830	9,185,375	36,742
*Un quintal oro genera 12.5 D/H incluye actividad agroindustrial en condiciones normales			
**Un Empleo por año equivale a 250 jornales			
***Datos preliminares Cosecha recolectada al 31 de agosto de 2020			

HISTORIAL DE PRECIOS "C" DEL CONTRATO SPOT

AÑO	Precio	Precio	Promedio	Precio	Precio
	Máximo	Mínimo	Anual	Negocio	Diferencia
	US\$/QQ	US\$/QQ	US\$/QQ	US\$/QQ	US\$/QQ
2011/12	\$250.80	\$149.20	\$194.02	\$225.86	\$31.84
2012/13	\$183.65	\$111.05	\$136.38	\$164.51	\$28.13
2013/14	\$212.45	\$101.50	\$157.71	\$169.32	\$11.61
2014/15	\$221.90	\$115.45	\$150.02	\$199.05	\$49.03
2015/16	\$156.80	\$111.60	\$129.20	\$173.40	\$44.20
2016/17	\$174.35	\$113.45	\$140.51	\$175.61	\$35.10
2017/18	\$132.20	\$95.85	\$117.65	\$149.97	\$32.32
2018/19	\$122.55	\$87.05	\$101.68	\$136.93	\$35.25
2019/20*	\$138.95	\$92.90	\$109.89	\$159.69	\$49.80

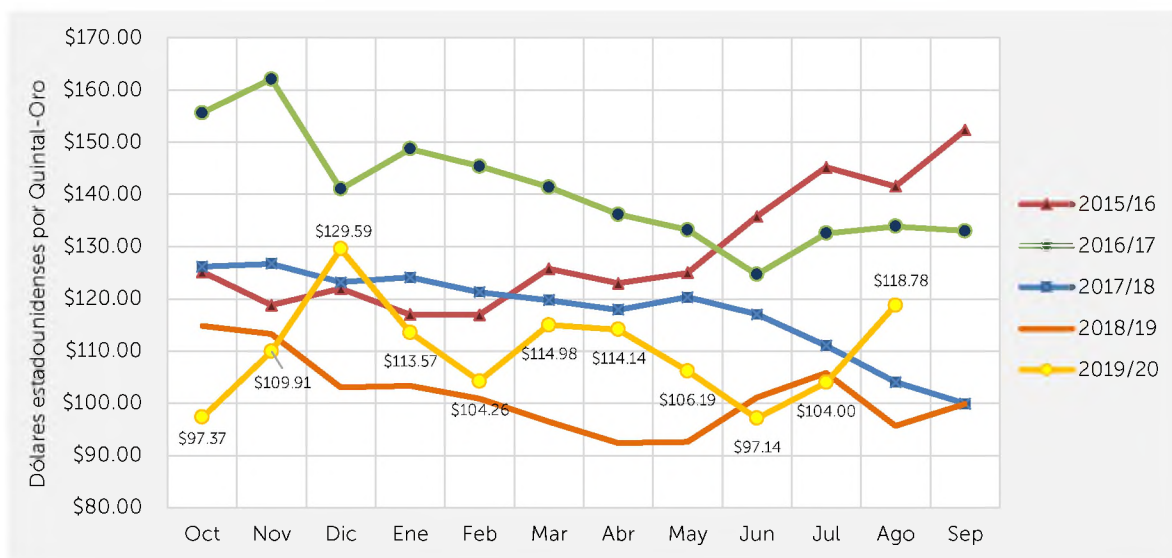


* Datos al 31 de agosto de 2020

Precios Promedio Mensuales del Contrato C de Café en Bolsa de Nueva York

Año Cafetalero	2015/16	2016/17	2017/18	2018/19	2019/20
Octubre	\$125.13	\$155.60	\$126.12	\$114.85	\$97.37
Noviembre	\$118.77	\$162.05	\$126.71	\$113.29	\$109.91
Diciembre	\$121.93	\$141.02	\$123.19	\$103.04	\$129.59
Enero	\$117.01	\$148.69	\$124.09	\$103.35	\$113.57
Febrero	\$116.92	\$145.35	\$121.29	\$100.93	\$104.26
Marzo	\$125.74	\$141.39	\$119.76	\$96.47	\$114.98
Abril	\$122.97	\$136.16	\$117.93	\$92.38	\$114.14
Mayo	\$124.97	\$133.20	\$120.31	\$92.63	\$106.19
Junio	\$135.74	\$124.68	\$117.06	\$101.06	\$97.14
Julio	\$145.18	\$132.53	\$111.06	\$105.79	\$104.00
Agosto	\$141.55	\$133.87	\$104.06	\$95.67	\$118.78
Septiembre	\$152.29	\$132.99	\$99.93	\$99.90	
Promedio Anual	\$129.20	\$140.51	\$117.65	\$101.68	\$109.89

Gráfica comparativa de Precios Promedio Mensual en las últimas cinco cosechas



Datos al 31 de agosto de 2020

HISTORIAL DE EXPORTACIONES

EJERCICIOS CAFETALEROS 1989/90 AL 2019/20

EJERCICIO	QUINTALES	VALOR US \$	PRECIO PROM.
1989/90	3,025,675	244,151,136	80.69
1990/91	2,630,125	212,132,116	80.65
1991/92	2,838,195	166,560,472	58.69
1992/93	3,905,721	232,943,077	59.64
1993/94	2,721,204	248,148,115	91.19
1994/95	2,166,831	356,489,942	164.52
1995/96	2,948,300	335,683,233	113.86
1996/97	3,711,867	505,619,079	136.22
1997/98	2,774,448	383,068,005	138.07
1998/99	2,388,530	239,220,836	100.15
1999/00	3,260,482	311,566,062	95.56
2000/01	2,223,690	130,841,482	58.84
2001/02	1,997,361	104,953,016	52.55
2002/03	1,770,140	105,568,164	59.64
2003/04	1,783,984	122,140,922	68.47
2004/05	1,712,027	164,520,270	96.10
2005/06	1,667,357	185,154,215	111.05
2006/07	1,593,433	184,930,962	116.06
2007/08	1,913,571	253,897,523	132.68
2008/09	1,790,506	234,532,452	130.99
2009/10	1,299,163	191,438,628	147.36
2010/11	2,270,241	459,772,041	202.52
2011/12	1,384,505	312,700,714	225.86
2012/13	1,531,779	251,995,799	164.51
2013/14	650,896	110,208,767	169.32
2014/15	780,211	155,291,495	199.04
2015/16	633,489	109,660,319	173.11
2016/17	669,318	117,797,191	176.00
2017/18	760,778	113,970,986	149.81
2018/19	742,913	103,369,986	139.14
2019/20*	572,454	87,455,703	152.77

* Datos Preliminares al 31 de agosto de 2020.

HISTORIAL DE EXPORTACIONES POR COSECHA 1989/90 AL 2019/20

COSECH A	VOLUMEN QQS	VALOR	PRECIO PROM.
1989/90	3,237,313	260,361,934	80.43
1990/91	2,815,722	222,802,057	79.13
1991/92	2,781,486	155,647,952	55.96
1992/93	3,614,690	220,364,942	60.96
1993/94	2,805,231	267,331,992	95.30
1994/95	2,692,827	406,589,560	150.99
1995/96	3,028,688	343,478,972	113.41
1996/97	3,019,145	431,287,656	142.85
1997/98	2,601,018	391,641,780	150.57
1998/99	2,367,069	236,384,596	99.86
1999/00	3,360,878	314,121,853	93.46
2000/01	2,085,730	121,940,961	58.46
2001/02	2,092,731	109,089,635	52.13
2002/03	1,722,209	104,624,530	60.75
2003/04	1,749,474	122,566,828	70.06
2004/05	1,653,868	161,534,472	97.67
2005/06	1,725,793	191,474,460	110.95
2006/07	1,555,004	181,929,271	117.00
2007/08	1,875,998	250,387,076	133.47
2008/09	1,788,618	234,515,948	131.12
2009/10	1,260,979	187,523,565	148.71
2010/11	2,351,842	476,001,840	202.40
2011/12	1,404,636	309,877,115	220.61
2012/13	1,518,778	248,452,001	163.59
2013/14	558,741	99,967,712	178.92
2014/15	791,663	156,699,824	197.94
2015/16	642,657	111,385,372	173.32
2016/17	692,621	119,899,500	173.11
2017/18	749,973	112,442,786	149.93
2018/19*	758,286	104,449,249	137.74
2019/20*	519,598	81,787,537	157.41

* Datos Preliminares al 31 de agosto de 2020.

*Cosecha exportándose actualmente.

HISTORIAL DE EXPORTACIONES
POR AÑO CALENDARIO
1990 AL 2020

AÑO	VOLUMEN QQS	VALOR	PRECIO PROM.
1990	3,240,306	261,342,070	80.65
1991	2,803,540	222,170,040	79.25
1992	2,762,837	154,301,991	55.85
1993	3,843,985	236,990,880	61.65
1994	2,733,749	275,466,844	100.77
1995	2,358,735	364,358,773	154.47
1996	3,027,207	341,931,591	112.95
1997	3,621,004	521,761,060	144.09
1998	2,216,121	326,021,493	147.11
1999	2,499,791	248,989,338	99.60
2000	3,307,563	302,844,247	91.56
2001	2,019,353	116,565,899	57.72
2002	2,062,760	108,827,019	52.76
2003	1,745,643	105,510,108	60.44
2004	1,750,504	122,962,119	70.24
2005	1,673,497	164,780,906	98.47
2006	1,697,973	189,891,573	111.83
2007	1,611,294	188,117,236	116.75
2008	1,924,020	257,028,859	133.59
2009	1,747,301	230,329,333	131.82
2010	1,389,173	212,277,712	152.81
2011	2,213,172	462,051,644	208.77
2012	1,402,537	300,577,689	214.31
2013	1,442,074	234,291,397	162.47
2014	607,410	109,914,709	180.96
2015	755,594	149,444,432	197.78
2016	634,501	109,707,366	172.90
2017	698,099	120,147,757	172.11
2018	759,444	113,389,160	149.31
2019	721,925	100,839,245	139.68
2020*	530,033	82,302,502	155.28

* Datos Preliminares al 31 de agosto de 2020.

HISTORIAL DE EXPORTACIONES POR AÑO BANCO CENTRAL DE RESERVA

Concepto	2014		2015		2016		2017		2018		2019	
	Cifras en Millones		Cifras en Millones		Cifras en Millones		Cifras en Millones		Cifras en Millones		Cifras en Millones	
	Valor (\$)	Volumen KG	Valor (\$)	Volumen KG	Valor (\$)	Volumen KG	Valor (\$)	Volumen KG	Valor (\$)	Volumen KG	Valor (\$)	Volumen KG
01. Café Oro	110.6	28.3	149.2	35	109.4	29.4	120.9	32.6	113.4	35.4	111.4	35.7

EXPORTACIONES DE CAFÉ MENSUALES

MES	EJERCICIO 2018/19			EJERCICIO 2019/20 *			DIFERENCIA %	
	QUINTALES		PRECIO PROMEDIO US\$	QUINTALES	VALOR US\$	PRECIO PROMEDIO US\$	QUINTAL	VALOR US\$
		VALOR US\$						
Octubre.2019	19,940	2,339,481	117.32	17,457	2,213,177	126.78	-12.5%	-5.4%
Noviembre	7,860	1,187,477	151.08	13,892	1,516,435	109.16	76.7%	27.7%
Diciembre	35,192	4,099,478	116.49	11,073	1,423,589	128.56	-68.5%	-65.3%
Enero.2020	45,713	5,487,672	120.05	33,406	4,087,263	122.35	-26.9%	-25.5%
Febrero	80,947	9,527,583	117.70	76,166	10,176,990	133.62	-5.9%	6.8%
Marzo	113,666	15,022,370	132.16	101,423	14,636,507	144.31	-10.8%	-2.6%
Abril	103,211	14,472,792	140.23	90,264	14,232,525	157.68	-12.5%	-1.7%
Mayo	90,018	13,333,802	148.12	92,821	15,055,617	162.20	3.1%	12.9%
Junio	94,412	14,972,665	158.59	60,439	11,002,926	182.05	-36.0%	-26.5%
Julio	73,016	11,017,823	150.90	42,029	7,886,857	187.65	-42.4%	-28.4%
Agosto	44,784	7,555,649	168.71	33,483	5,223,818	156.01	-25.2%	-30.9%
Septiembre	34,153	4,353,194	127.46					
1 de oct al 31 de agosto	708,759	99,016,792	139.70	572,454	87,455,703	152.77	-19.2%	-11.7%
Total Ejercicio	742,913	103,369,986	139.14					

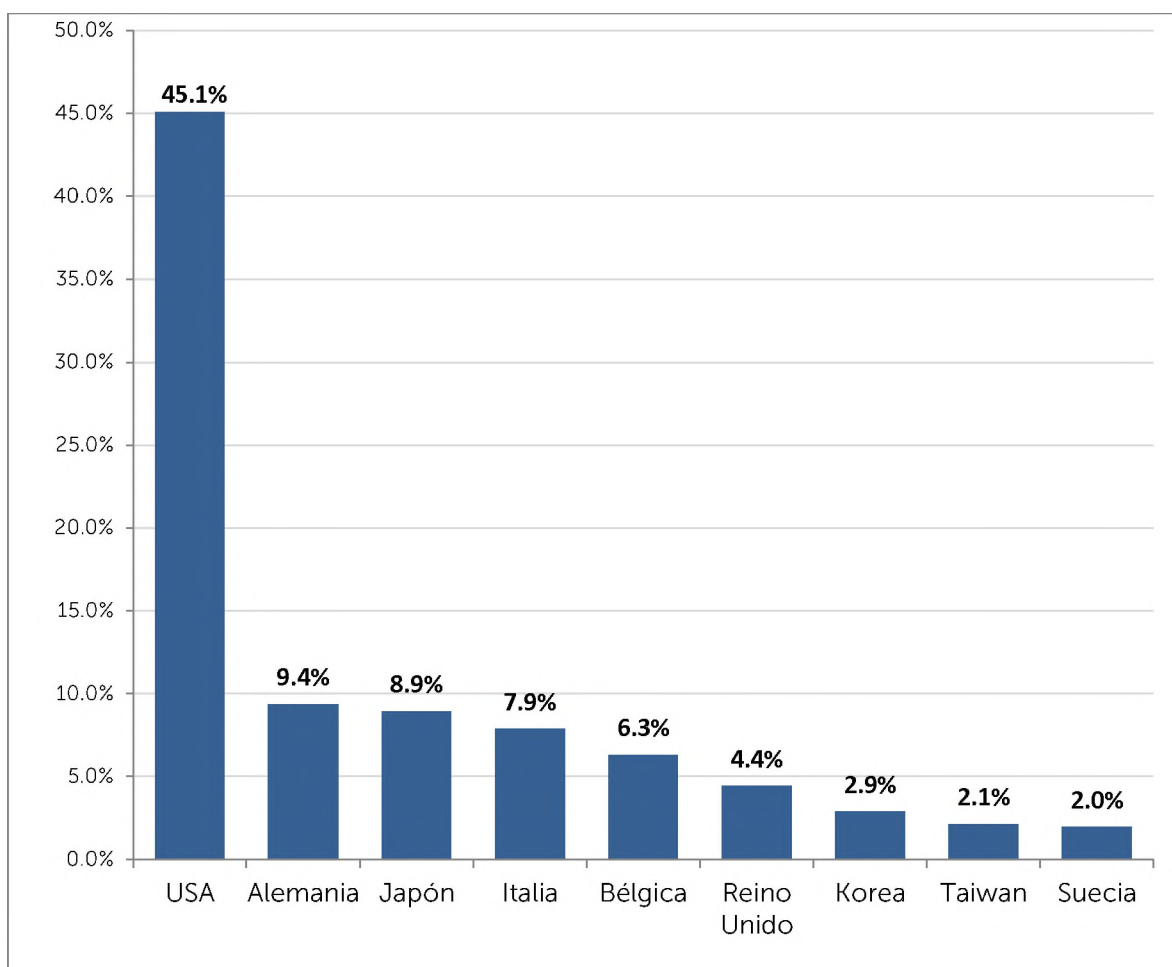
* Cifras preliminares al 31 de agosto de 2020

EXPORTACIONES DE CAFÉ POR PAIS DESTINO

PAIS	2018/2019			2019/2020*		
	Quintales	US\$	%	Quintales	US\$	%
USA	357,117	48,633,243	48.1%	258,184	38,475,553	45.1%
Alemania	78,471	8,716,496	10.6%	53,654	7,012,566	9.4%
Italia	53,245	6,554,777	7.2%	45,016	5,994,806	7.9%
Bélgica	52,111	6,481,526	7.0%	36,135	4,720,504	6.3%
Japón	42,830	6,948,351	5.8%	51,172	8,602,506	8.9%
Reino Unido	28,191	5,583,248	3.8%	25,300	4,764,525	4.4%
Suecia	27,000	3,074,679	3.6%	11,250	1,490,400	2.0%
Canadá	22,056	2,623,387	3.0%	11,032	1,533,313	1.9%
Korea	19,722	2,971,882	2.7%	16,426	2,797,377	2.9%
Australia	13,080	2,723,709	1.8%	9,193	1,786,537	1.6%
Francia	9,319	2,007,243	1.3%	7,574	1,962,374	1.3%
Taiwán	6,871	1,162,300	0.9%	12,236	1,967,634	2.1%
China	4,902	978,038	0.7%	6,434	909,400	1.1%
Finlandia	4,500	558,887	0.6%	4,463	678,446	0.8%
Sur África	3,818	396,120	0.5%	1,695	224,538	0.3%
Malasia	2,888	429,619	0.4%	4,538	577,022	0.8%
Países Bajos	1,842	227,658	0.2%	3,713	474,705	0.6%
Arabia Saudita	1,664	520,314	0.2%	6,445	1,859,694	1.1%
Ucrania	1,650	324,551	0.2%	2,062	377,269	0.4%
Portugal	1,650	171,600	0.2%	68	19,913	0.0%
Nueva Zelanda	1,644	415,998	0.2%	-	-	0.0%
Grecia	1,481	267,046	0.2%	1,485	280,680	0.3%
Dubai	1,230	266,614	0.2%	-	-	0.0%
Fed. Rusia	811	194,092	0.1%	605	104,250	0.1%
Noruega	782	290,195	0.1%	537	185,595	0.1%
Singapur	667	145,382	0.1%	474	74,038	0.1%
España	630	118,526	0.1%	467	141,415	0.1%
Austria	541	136,084	0.1%	755	151,329	0.1%
México	413	82,500	0.1%	414	82,800	0.1%
Polonia	413	42,529	0.1%	-	-	0.0%
Chile	270	42,396	0.0%	-	-	0.0%
Rep. Checa	230	34,127	0.0%	283	42,663	0.0%
Letonia	191	56,175	0.0%	-	-	0.0%
Hong Kong	170	39,594	0.0%	-	-	0.0%
Israel	165	40,763	0.0%	-	-	0.0%
Dinamarca	128	40,125	0.0%	-	-	0.0%
Argentina	120	36,000	0.0%	-	-	0.0%
Emiratos Árabes	68	23,520	0.0%	315	91,649	0.1%
Qatar	16	3,522	0.0%	-	-	0.0%
Belice	13	5,790	0.0%	48	12,750	0.0%
Turquia	-	-	0.0%	413	48,386	0.1%
Guatemala	6	1,379	0.0%	-	-	0.0%
Paraguay	-	-	0.0%	71	11,070	0.0%
Total	742,913	103,369,986	100%	572,454	87,455,703	100%

* Cifras preliminares al 31 de agosto de 2020.

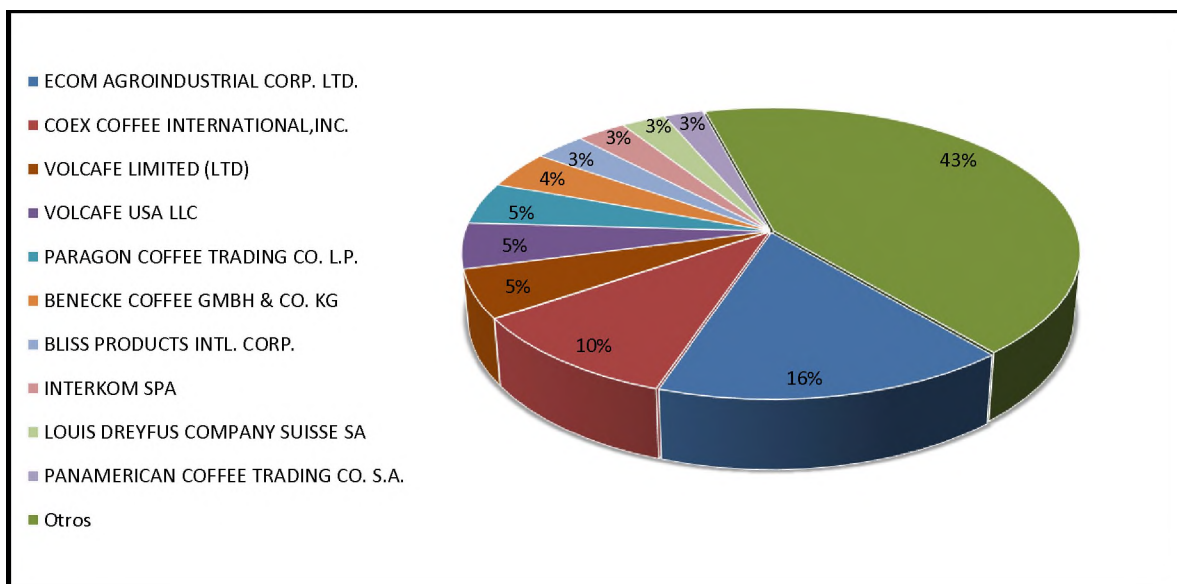
EXPORTACIONES DE CAFÉ POR PAÍS DESTINO COSECHA 2019/2020



* Cifras preliminares al 31 de agosto de 2020.

EXPORTACIONES DE CAFÉ POR COMPRADOR COSECHA 2019/2020

No.	Comprador	QUINTALES	%
1	ECOM AGROINDUSTRIAL CORP. LTD.	93,182.32	16.3%
2	COEX COFFEE INTERNATIONAL, INC.	59,175.00	10.3%
3	VOLCAFE LIMITED (LTD)	30,802.70	5.4%
4	VOLCAFE USA LLC	28,875.00	5.0%
5	PARAGON COFFEE TRADING CO. L.P.	26,700.00	4.7%
6	BENECKE COFFEE GMBH & CO. KG	23,698.60	4.1%
7	BLISS PRODUCTS INTL. CORP.	17,894.32	3.1%
8	INTERKOM SPA	17,083.50	3.0%
9	LOUIS DREYFUS COMPANY SUISSE SA	15,262.50	2.7%
10	PANAMERICAN COFFEE TRADING CO. S.A.	13,632.00	2.4%
11	ITOCHU CORPORATION	13,200.00	2.3%
12	N.V.GROUP SOPEX S.A.	12,600.00	2.2%
13	BE GREEN TRADING SA	11,962.50	2.1%
14	COFCO AMERICAS RESOURCES CORP.	10,905.00	1.9%
15	WALTER MATTER, S.A.	10,612.50	1.9%
16	EFICO NV	8,928.00	1.6%
17	MONTECARLOS ESTATE COFFEE TRADING	8,254.50	1.4%
18	MARUBENI AMERICA CORPORATION	7,747.50	1.4%
19	BERNHARD ROTHFOS GMBH	7,642.50	1.3%
20	NED COFFEE B.V.	7,410.00	1.3%
	OTROS	146,885.81	25.7%
TOTAL		572,454	100%



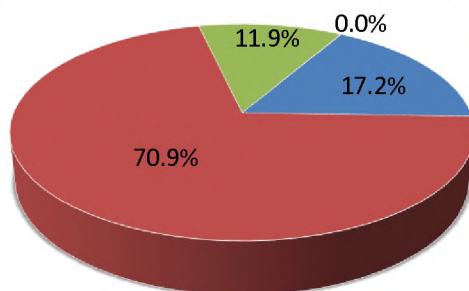
* Cifras preliminares al 31 de agosto de 2020

EXPORTACIONES DE CAFÉ POR CALIDAD

CALIDAD	Cifras en qq-oro			
	2018/19*	% 18/19	2019/20*	% 19/20
COMERCIALES	234,935.19	31.6%	98,435.69	17.2%
CS	412.50	0.1%	3,300.00	0.6%
HG	139,176.86	18.7%	62,700.00	11.0%
SHG	95,345.83	12.8%	32,435.69	5.7%
Diferenciados	422,062.23	56.8%	405,793.89	70.9%
Gourmet	358.75	0.0%	44.76	0.0%
Orgánico	2,484.57	0.3%	4,169.03	0.7%
Sostenible	101,124.32	13.6%	113,593.19	19.8%
Fair Trade	11,107.50	1.5%	9,097.50	1.6%
Fair Trade/Orgánico	3,300.00	0.4%	825.00	0.1%
Gourmet/Sostenible	-	0.0%	-	0.0%
Orgánico/Sostenible	4,229.38	0.6%	2,730.00	0.5%
Natural	12,296.47	1.7%	10,949.04	1.9%
Finos	287,161.24	38.7%	264,385.37	46.2%
Inferiores	84,570.00	11.4%	67,995.00	11.9%
RL	59,482.50	8.0%	52,695.00	9.2%
RSL	750.00	0.1%	-	0.0%
PV	24,337.50	3.3%	15,300.00	2.7%
Corriente	-	0.0%	-	0.0%
Elaborados	1,345.43	0.2%	229.60	0.0%
Solubles	999.69	0.1%	92.75	0.0%
Tostados	345.74	0.0%	136.85	0.0%
TOTAL	742,913	100%	572,454	1.00

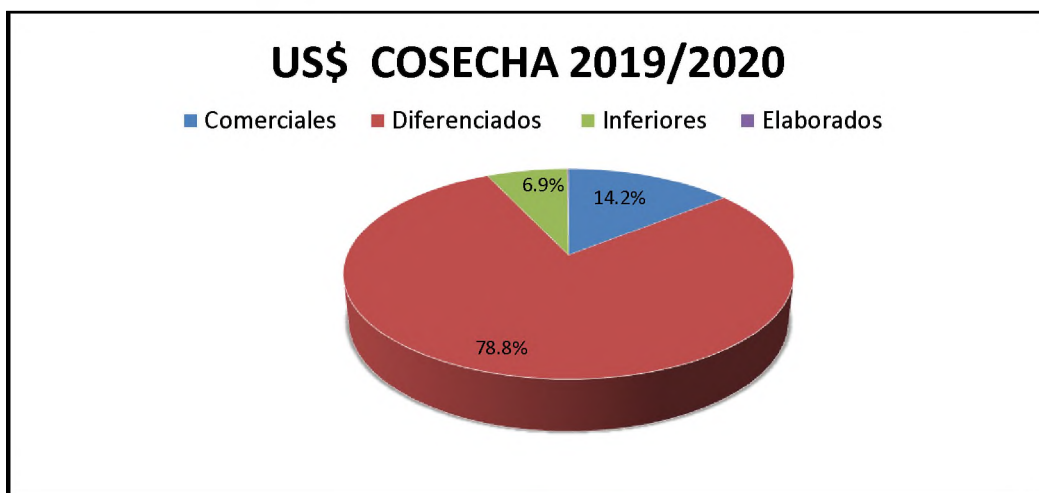
VOLUMEN QQ COSECHA 2019/2020

■ Comerciales ■ Diferenciados ■ Inferiores ■ Elaborados



* Cifras preliminares al 31 de agosto de 2020

CALIDAD	Valor (US\$)			
	2018/19*	% 18/19	2019/20*	% 19/20
COMERCIALES	\$ 25,729,338.8	24.9%	\$ 12,460,354.2	14.2%
CS	\$ 38,898.8	0.0%	\$ 291,142.5	0.3%
HG	\$ 14,798,457.6	14.3%	\$ 7,733,370.1	8.8%
SHG	\$ 10,891,982.4	10.5%	\$ 4,435,841.6	5.1%
DIFERENCIADOS	\$ 70,525,987.5	68.2%	\$ 68,874,595.3	78.8%
Gourmet	\$ 403,126.6	0.4%	\$ 59,789.2	0.1%
Orgánico	\$ 603,467.9	0.6%	\$ 1,060,781.0	1.2%
Sostenible	\$ 13,043,255.7	12.6%	\$ 17,716,689.0	20.3%
Fair Trade	\$ 1,779,909.0	1.7%	\$ 1,478,304.4	1.7%
Fair Trade/Orgánico	\$ 644,737.5	0.6%	\$ 161,700.0	0.2%
Gourmet/Sostenible	\$ -	0.0%	\$ -	0.0%
Orgánico/Sostenible	\$ 936,482.9	0.9%	\$ 598,350.0	0.7%
Natural	\$ 3,884,652.5	3.8%	\$ 3,491,084.6	4.0%
Finos	\$ 49,230,355.4	47.6%	\$ 44,307,897.1	50.7%
INFERIORES	\$ 6,734,562.3	6.5%	\$ 6,031,288.6	6.9%
RL	\$ 4,823,689.7	4.7%	\$ 4,681,554.8	5.4%
RSL	\$ 55,200.0	0.1%	\$ -	0.0%
PV	\$ 1,855,672.5	1.8%	\$ 1,349,733.8	1.5%
Corriente	\$ -	0.0%	\$ -	0.0%
ELABORADOS	\$ 380,097.2	0.4%	\$ 89,464.8	0.1%
Solubles	\$ 264,988.2	0.3%	\$ 26,108.2	0.0%
Tostados	\$ 115,109.1	0.1%	\$ 63,356.7	0.1%
TOTAL	\$ 103,369,986	100.0%	\$ 87,455,703	100.0%



* Cifras preliminares al 31 de agosto de 2020

PRECIO PROMEDIO DE EXPORTACION POR SEGMENTO DE CALIDAD

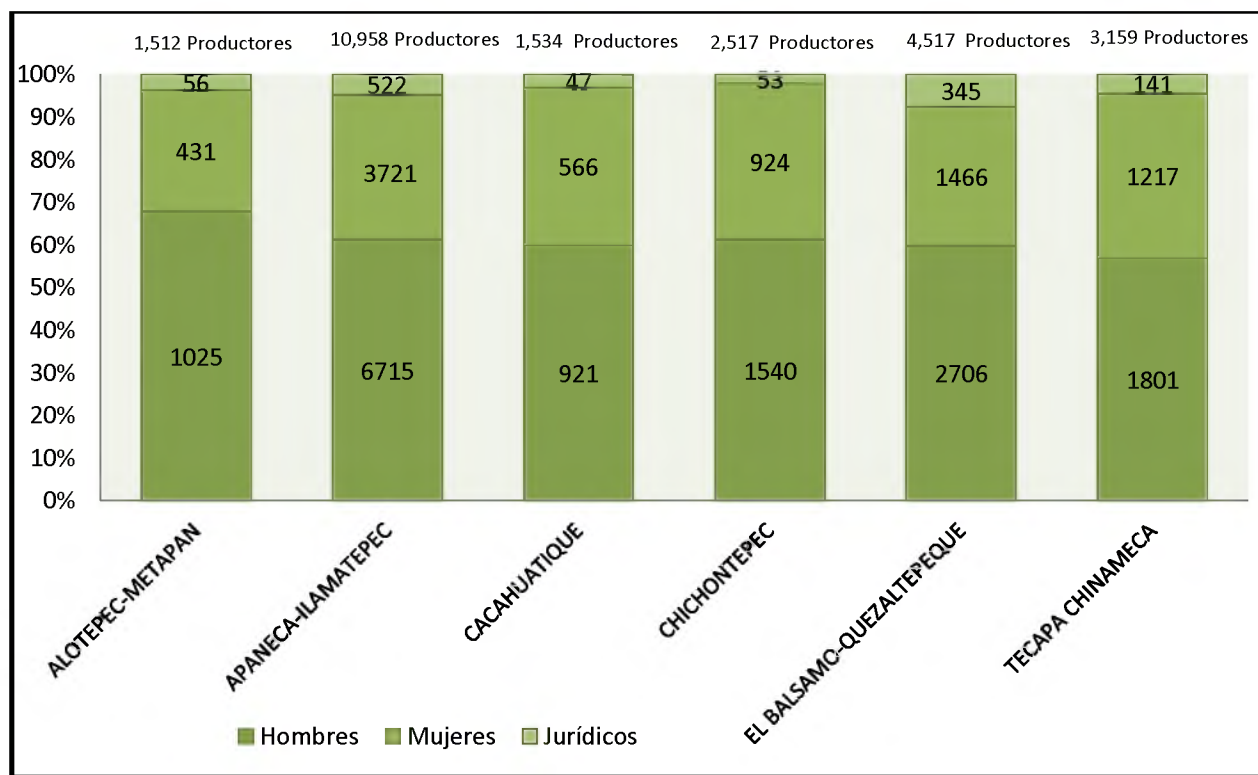
CALIDAD	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20
	Precio Promedio US\$/QQ	Precio Promedio US\$/QQ	Precio Promedio US\$/QQ	Precio Promedio US\$/QQ	Precio Promedio US\$/QQ	Precio Promedio US\$/QQ	Precio Promedio US\$/QQ
COMERCIALES		\$ 183.21	\$ 139.41	\$ 144.80	\$ 122.22	\$ 109.52	\$ 126.58
DIFERENCIADOS		\$ 210.62	\$ 186.19	\$ 197.70	\$ 182.63	\$ 167.10	\$ 169.73
INFERIORES		\$ 123.01	\$ 109.68	\$ 111.21	\$ 90.52	\$ 79.63	\$ 88.70
ELABORADOS		\$ 408.71	\$ 396.09	\$ 298.53	\$ 286.36	\$ 282.51	\$ 389.66
TOTAL		\$ 199.05	\$ 173.11	\$ 176.00	\$ 149.81	\$ 139.14	\$ 152.77

* Cifras preliminares al 31 de agosto de 2020.

REGISTRO DE PRODUCTORES

POR CORDILLERA Y GÉNERO

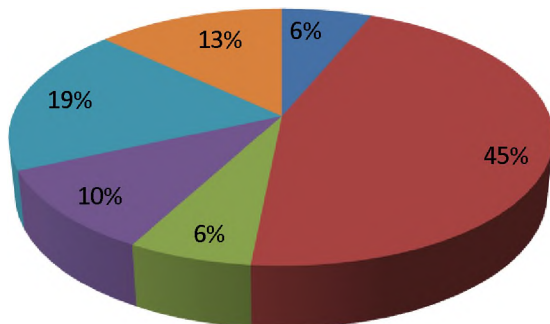
Región	Productores	%	Hombres	Mujeres	Jurídicos	Mz	%	Producción Cosecha 2017/2018 QO	Producción Cosecha 2018/2019	% Producción Cosecha 2018/2019
ALOTEPEC-METAPAN	1,512	6%	1025	431	56	5,011.2	2%	21,041	28,653	3%
APANECA-ILAMATEPEC	10,958	45%	6715	3721	522	102,665.8	51%	483,588	506,211	53%
CACAHUATIQUE	1,534	6%	921	566	47	7,513.7	4%	33,744	38,205	4%
CHICHONTEPEC	2,517	10%	1540	924	53	9,355.7	5%	38,287	38,205	4%
EL BALSAMO-QUEZALTEPEQUEC	4,517	19%	2706	1466	345	53,087.2	26%	235,121	248,330	26%
TECAPA CHINAMECA	3,159	13%	1801	1217	141	23,353.5	12%	93,644	95,512	10%
Total	24,197	100%	14,708	8,325	1,164	200,987	100%	905,425	955,115	100%
Porcentaje			61%	34%	5%					



* Datos al 31 de Agosto de 2020

Productores por Región

- ALOTEPEC-METAPAN
- APANECA-ILAMATEPEC
- CACAHUATIQUE
- CHICHONTEPEC
- EL BALSAMO-QUEZALTEPEQUE
- TECAPA CHINAMECA



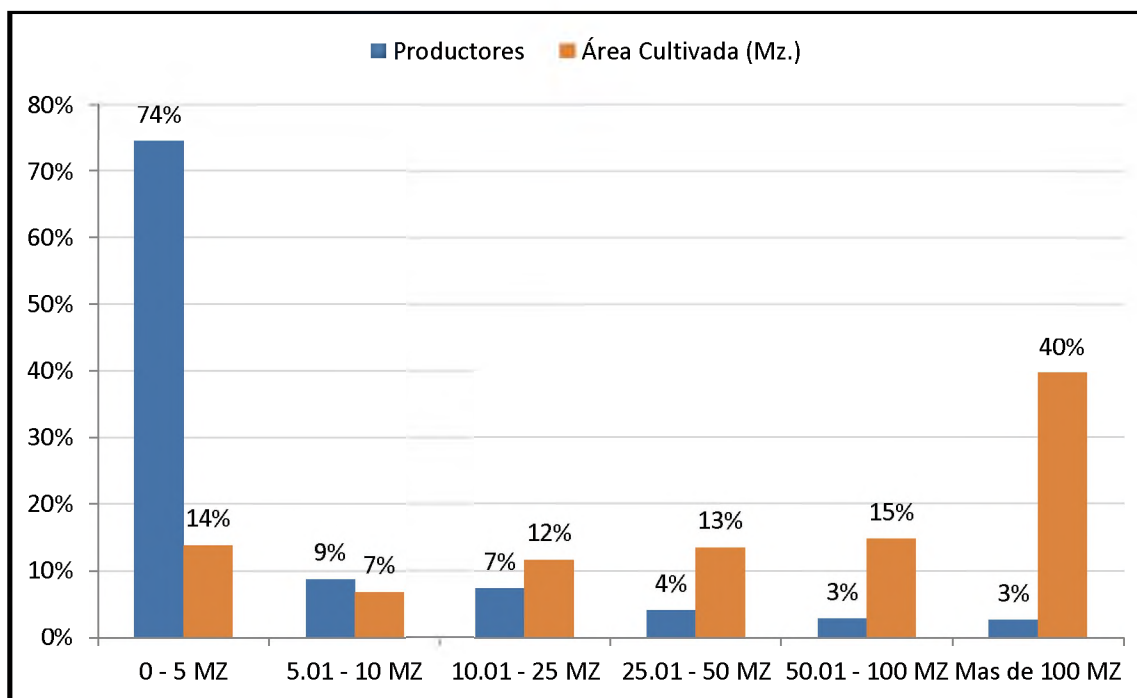
DEPARTAMENTO

DEPARTAMENTO	PRODUCTORES	%
SANTA ANA	5,346	22.1%
LA LIBERTAD	3,744	15.5%
SAN SALVADOR	3,285	13.6%
AHUACHAPAN	2,609	10.8%
SONSONATE	2,054	8.5%
USulután	1,798	7.4%
SAN MIGUEL	1,421	5.9%
CHALATENANGO	1,157	4.8%
LA PAZ	968	4.0%
MORAZÁN	757	3.1%
SAN VICENTE	533	2.2%
CUSCATLÁN	353	1.5%
LA UNIÓN	97	0.4%
CABAÑAS	75	0.3%
TOTAL	24,197	100%

* Datos al 31 de Agosto de 2020

ESTRATOS SEGÚN ÁREA CULTIVADA EN MANZANAS

ÁREA	PRODUCTORES	%	HOMBRES	MUJERES	JURIDICOS	MZ.	%
0 - 5 MZ	17,861	74%	11466	6297	98	27,824.8	14%
5.01 - 10 MZ	2,142	9%	1310	738	94	13,637.6	7%
10.01 - 25 MZ	1,791	7%	953	659	179	23,376.9	12%
25.01 - 50 MZ	1,013	4%	488	294	231	27,016.2	13%
50.01 - 100 MZ	720	3%	293	198	229	29,634.4	15%
Mas de 100 MZ	670	3%	198	139	333	79,497.1	40%
Total	24,197	100.0%	14,708	8,325	1,164	200,987	100
Porcentaje	100.0%		61%	34%	5%		





CONSEJO
SALVADOREÑO
DEL CAFÉ
