



CONSEJO SALVADOREÑO DEL CAFÉ

ESTADÍSTICAS CAFETALERAS AL 31 DE MARZO DE 2021 INFORME OFICIAL



Lic. Tomas Bonilla
Jefe de Estudios Económicos y
Estadísticas Cafetaleras

HISTORIAL PRODUCCION DE CAFÉ

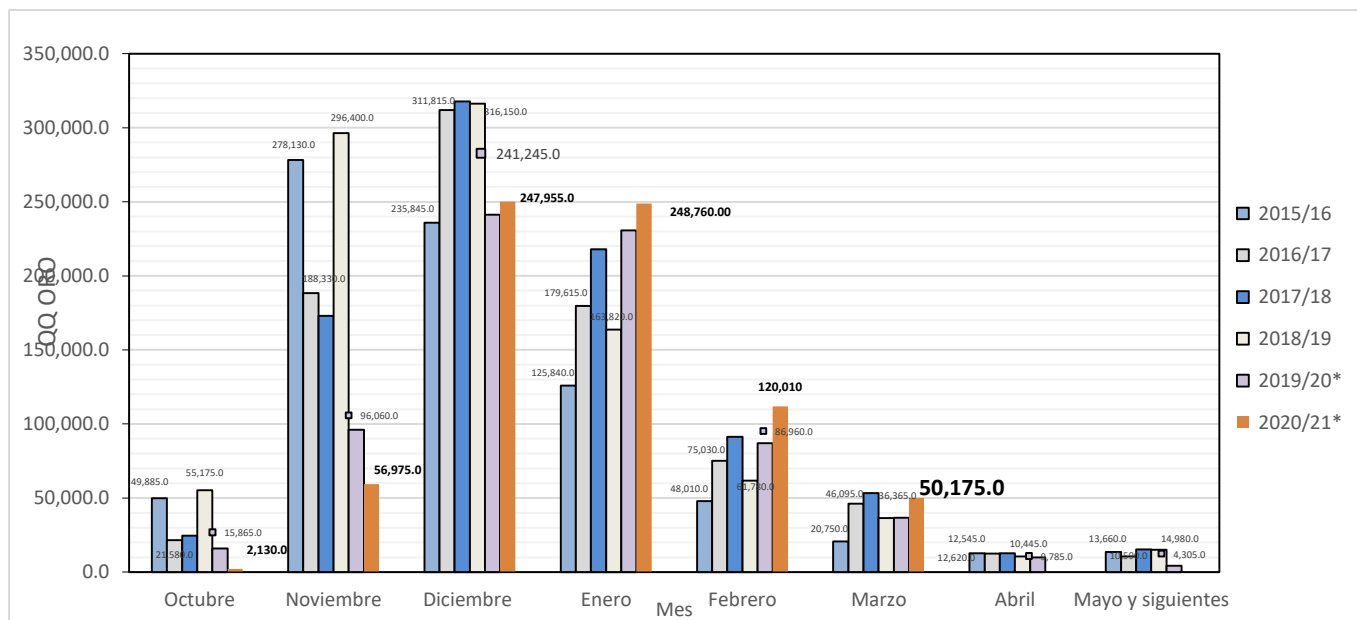
AÑO CAFETERO	PRODUCCION* EN QQS ORO UVA
1980/1981	3,587,000
1981/1982	3,897,400
1982/1983	4,213,000
1983/1984	4,112,600
1984/1985	2,921,700
1985/1986	2,324,300
1986/1987	3,054,800
1987/1988	3,262,200
1988/1989	1,972,200
1989/1990	3,636,500
1990/1991	3,537,100
1991/1992	3,153,700
1992/1993	4,306,200
1993/1994	3,403,300
1994/1995	3,360,600
1995/1996	3,239,100
1996/1997	3,305,900
1997/1998	3,002,400
1998/1999	2,621,900
1999/2000	3,712,600
2000/2001	2,406,098
2001/2002	2,383,076
2002/2003	1,963,400
2003/2004	1,911,281
2004/2005	1,858,020
2005/2006	1,935,185
2006/2007	1,740,025
2007/2008	2,119,810
2008/2009	1,985,625
2009/2010	1,500,306
2010/2011	2,614,000
2011/2012	1,624,211
2012/2013	1,730,000
2013/2014	700,025
2014/2015	925,160
2015/2016	784,740
2016/2017	845,600
2017/2018	905,425
2018/2019	955,115
2019/2020	740,100
2020/2021*	722,495

* Datos preliminares al 31 de marzo de 2021

RECEPCION DE CAFÉ INFORMADA POR LOS BENEFICIADORES COSECHAS 2015/16 a 2020/21

Mes	COSECHAS											
	2015/16	%	2016/17	%	2017/18	%	2018/19	%	2019/20	%	2020/21*	%
	qq-oro-uva		qq-oro-uva		qq-oro-uva		qq-oro-uva		qq-oro-uva		qq-oro-uva	
Octubre	49,885.0	6.4%	21,580.0	2.6%	24,500.0	2.7%	55,175.0	5.8%	15,865.0	2.1%	2,130.0	0.3%
Noviembre	278,130.0	35.4%	188,330.0	22.3%	172,910.0	19.1%	296,400.0	31.0%	96,060.0	13.0%	59,385.0	8.2%
Diciembre	235,845.0	30.1%	311,815.0	36.9%	317,715.0	35.1%	316,150.0	33.1%	241,245.0	32.6%	250,225.0	34.6%
Enero	125,840.0	16.0%	179,615.0	21.2%	217,835.0	24.1%	163,820.0	17.2%	230,690.0	31.2%	248,760.0	34.4%
Febrero	48,010.0	6.1%	75,030.0	8.9%	91,360.0	10.1%	61,780.0	6.5%	91,960.0	12.4%	111,820.0	15.5%
Marzo	20,750.0	2.6%	46,095.0	5.5%	53,210.0	5.9%	36,365.0	3.8%	37,615.0	5.1%	50,175.0	6.9%
Abril	12,620.0	1.6%	12,545.0	1.5%	12,620.0	1.4%	10,445.0	1.1%	9,875.0	1.3%		0.0%
Mayo y siguientes	13,660.0	1.7%	10,590.0	1.3%	15,275.0	1.7%	14,980.0	1.6%	16,790.0	2.3%		0.0%
Recepción comparativa	784,740.0	100	845,600.0	100	905,425.0	100	955,115.0	100	740,100.0	100	722,495.0	100

* Datos preliminares al 31 de marzo de 2021



La cosecha 2020-2021 según reportes de los beneficios de café es 1.3% superior a lo registrado en la cosecha 2019-2020 a la misma fecha que fue de 713,435.0 qq-oro uva.

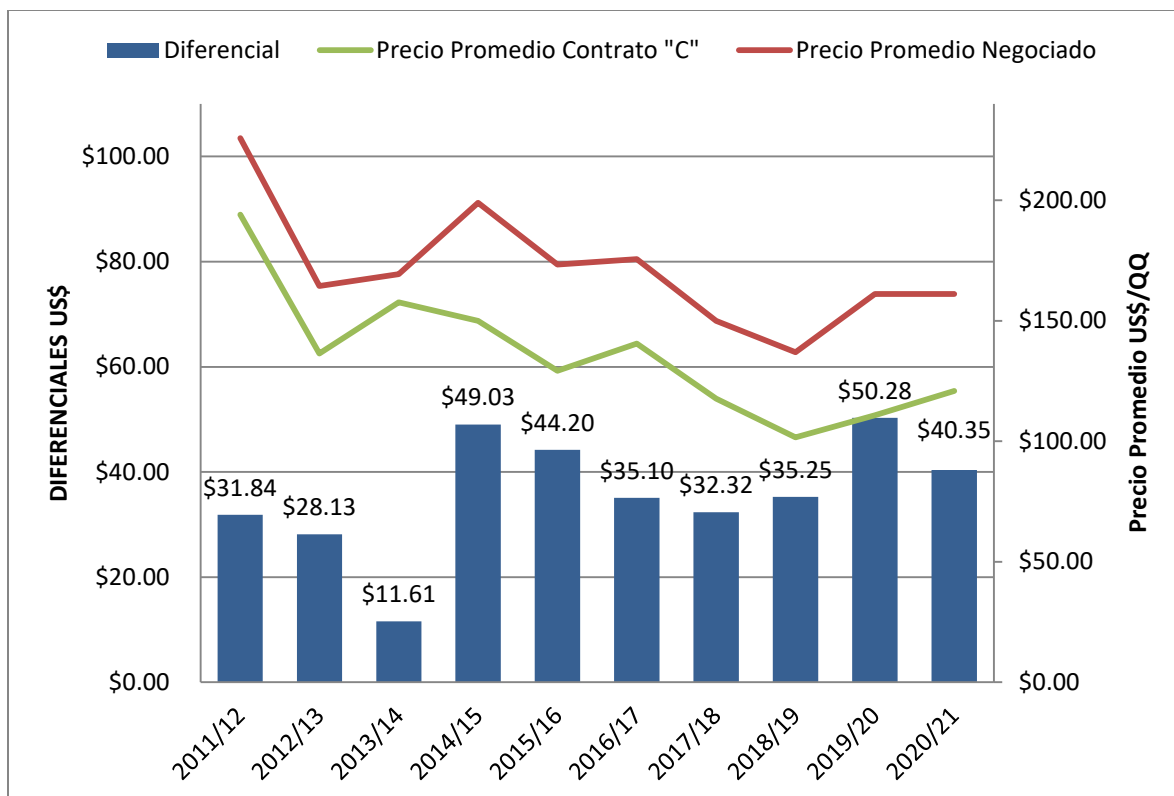
PRODUCCION DE CAFÉ Y EMPLEO

Año Cafetalero	Producción en QQs Oro Uva	Jornales D/H*	Empleo por año **
1989/1990	3,636,500	45,456,250	181,825
1990/1991	3,537,100	44,213,750	176,855
1991/1992	3,153,700	39,421,250	157,685
1992/1993	4,306,200	53,827,500	215,310
1993/1994	3,403,300	42,541,250	170,165
1994/1995	3,360,600	42,007,500	168,030
1995/1996	3,239,100	40,488,750	161,955
1996/1997	3,305,900	41,323,750	165,295
1997/1998	3,002,400	37,530,000	150,120
1998/1999	2,621,900	32,773,750	131,095
1999/2000	3,712,600	46,407,500	185,630
2000/2001	2,406,098	30,076,225	120,305
2001/2002	2,383,076	27,405,374	109,621
2002/2003	1,963,400	16,688,900	66,756
2003/2004	1,911,281	16,245,889	64,984
2004/2005	1,858,020	15,793,170	63,173
2005/2006	1,935,185	20,319,443	81,278
2006/2007	1,740,025	21,750,313	87,001
2007/2008	2,119,810	26,497,625	105,991
2008/2009	1,985,625	24,820,313	99,281
2009/2010	1,500,306	18,753,825	75,015
2010/2011	2,614,000	32,675,000	130,700
2011/2012	1,624,211	20,302,638	81,211
2012/2013	1,730,000	21,625,000	86,500
2013/2014	700,025	8,750,313	35,001
2014/2015	925,160	11,564,500	46,258
2015/2016	784,740	9,809,250	39,237
2016/2017	845,600	10,570,000	42,280
2017/2018	905,425	11,317,813	45,271
2018/2019	955,115	11,938,938	47,756
2019/2020	740,100	9,251,250	37,005
2020/2021***	722,495	9,031,188	36,125

*Un quintal oro genera 12.5 D/H incluye actividad agroindustrial en condiciones normales
 **Un Empleo por año equivale a 250 jornales
 ***Datos preliminares Cosecha recolectada al 31 de marzo de 2020

HISTORIAL DE PRECIOS "C" DEL CONTRATO SPOT US\$/QQ

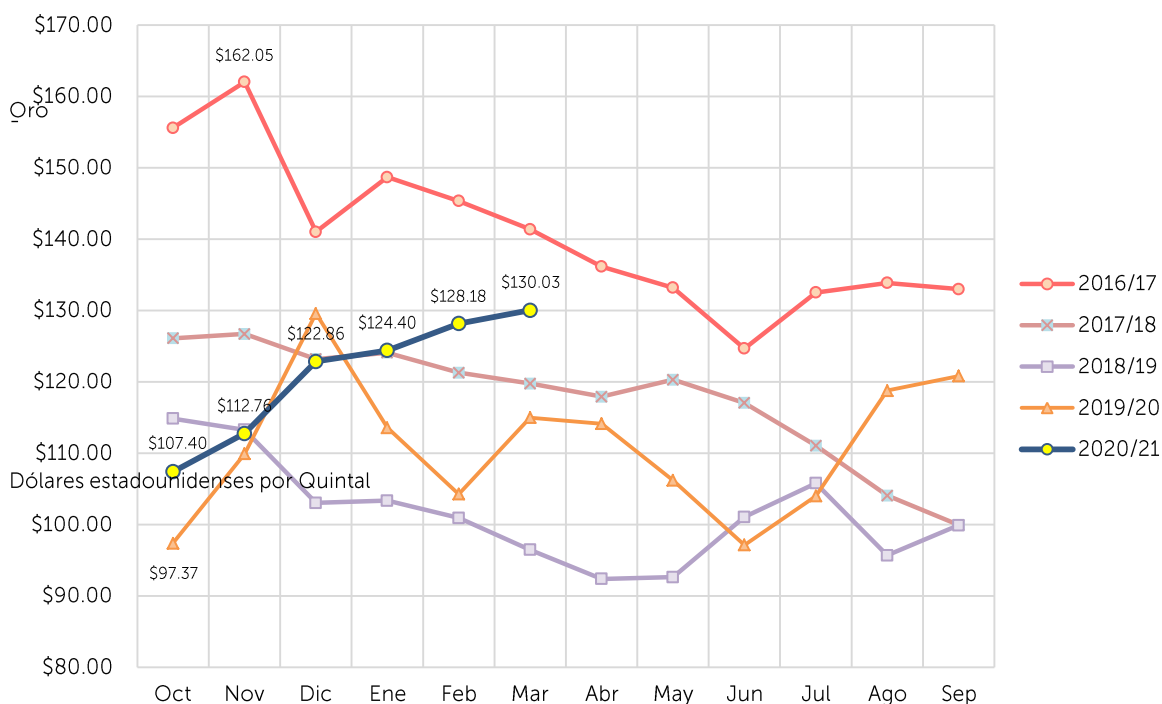
AÑO	Precio Máximo	Precio Mínimo	Promedio Anual	Precio Negociado	Precio Diferencial
2011/12	\$250.80	\$149.20	\$194.02	\$225.86	\$31.84
2012/13	\$183.65	\$111.05	\$136.38	\$164.51	\$28.13
2013/14	\$212.45	\$101.50	\$157.71	\$169.32	\$11.61
2014/15	\$221.90	\$115.45	\$150.02	\$199.05	\$49.03
2015/16	\$156.80	\$111.60	\$129.20	\$173.40	\$44.20
2016/17	\$174.35	\$113.45	\$140.51	\$175.61	\$35.10
2017/18	\$132.20	\$95.85	\$117.65	\$149.97	\$32.32
2018/19	\$122.55	\$87.05	\$101.68	\$136.93	\$35.25
2019/20	\$138.95	\$92.90	\$110.80	\$161.08	\$50.28
2020/21*	\$140.05	\$102.80	\$120.83	\$161.18	\$40.35



* Datos al 31 de marzo de 2021

PROMEDIO MENSUAL DE PRECIO "C" DEL CONTRATO SPOT

Año Cafetalero	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21
Octubre	\$125.13	\$155.60	\$126.12	\$114.85	\$97.37	\$107.40
Noviembre	\$118.77	\$162.05	\$126.71	\$113.29	\$109.91	\$112.76
Diciembre	\$121.93	\$141.02	\$123.19	\$103.04	\$129.59	\$122.86
Enero	\$117.01	\$148.69	\$124.09	\$103.35	\$113.57	\$124.40
Febrero	\$116.92	\$145.35	\$121.29	\$100.93	\$104.26	\$128.18
Marzo	\$125.74	\$141.39	\$119.76	\$96.47	\$114.98	\$130.03
Abril	\$122.97	\$136.16	\$117.93	\$92.38	\$114.14	
Mayo	\$124.97	\$133.20	\$120.31	\$92.63	\$106.19	
Junio	\$135.74	\$124.68	\$117.06	\$101.06	\$97.14	
Julio	\$145.18	\$132.53	\$111.06	\$105.79	\$104.00	
Agosto	\$141.55	\$133.87	\$104.06	\$95.67	\$118.78	
Septiembre	\$152.29	\$132.99	\$99.93	\$99.90	\$120.82	
Promedio	\$129.20	\$140.51	\$117.65	\$101.84	\$110.80	\$120.83



PRECIOS DIARIOS MES DE MARZO DEL CONTRATO "C"

DE CAFÉ EN BOLSA DE NUEVA YORK

POSICIÓN INMEDIATA (MAYO 2021)

Fecha	Posición	Apertura	Alto	Bajo	Cierre	Cambio
1/3/2021	May/2021	137.70	139.80	133.60	135.80	-1.70
2/3/2021	May/2021	134.50	135.45	132.65	133.85	-1.95
3/3/2021	May/2021	133.85	134.65	132.05	132.80	-1.05
4/3/2021	May/2021	133.80	133.90	130.50	132.15	-0.65
5/3/2021	May/2021	131.60	131.65	128.10	128.85	-3.30
8/3/2021	May/2021	128.25	130.95	128.00	129.15	0.30
9/3/2021	May/2021	128.40	132.00	126.60	130.40	1.25
10/3/2021	May/2021	131.65	132.40	129.20	130.85	0.45
11/3/2021	May/2021	131.70	133.20	131.25	132.35	1.50
12/3/2021	May/2021	132.35	133.45	131.00	133.00	0.65
15/3/2021	May/2021	133.10	135.10	130.20	132.10	-0.90
16/3/2021	May/2021	132.00	135.60	131.40	134.50	2.40
17/3/2021	May/2021	135.00	135.65	132.30	133.55	-0.95
18/3/2021	May/2021	133.75	135.45	129.00	129.95	-3.60
19/3/2021	May/2021	129.95	131.40	128.25	129.00	-0.95
22/3/2021	May/2021	129.00	130.45	126.90	130.10	1.10
23/3/2021	May/2021	130.10	130.60	127.45	127.60	-2.50
24/3/2021	May/2021	128.20	128.80	126.50	126.50	-1.10
25/3/2021	May/2021	127.00	127.55	125.20	126.60	0.10
26/3/2021	May/2021	127.10	129.60	127.10	128.50	1.90
29/3/2021	May/2021	128.35	128.40	126.40	127.05	-1.45
30/3/2021	May/2021	126.55	127.05	122.45	122.60	-4.45
31/3/2021	May/2021	123.00	124.75	120.50	123.50	0.90
Promedio:		130.73	132.08	128.55	130.03	

* Datos al 31 de marzo de 2021

HISTORIAL DE EXPORTACIONES

EJERCICIOS CAFETALEROS 1989/90 AL 2020/21

EJERCICIO	QUINTALES	VALOR US \$	PRECIO PROM.
1989/90	3,025,675	244,151,136	80.69
1990/91	2,630,125	212,132,116	80.65
1991/92	2,838,195	166,560,472	58.69
1992/93	3,905,721	232,943,077	59.64
1993/94	2,721,204	248,148,115	91.19
1994/95	2,166,831	356,489,942	164.52
1995/96	2,948,300	335,683,233	113.86
1996/97	3,711,867	505,619,079	136.22
1997/98	2,774,448	383,068,005	138.07
1998/99	2,388,530	239,220,836	100.15
1999/00	3,260,482	311,566,062	95.56
2000/01	2,223,690	130,841,482	58.84
2001/02	1,997,361	104,953,016	52.55
2002/03	1,770,140	105,568,164	59.64
2003/04	1,783,984	122,140,922	68.47
2004/05	1,712,027	164,520,270	96.10
2005/06	1,667,357	185,154,215	111.05
2006/07	1,593,433	184,930,962	116.06
2007/08	1,913,571	253,897,523	132.68
2008/09	1,790,506	234,532,452	130.99
2009/10	1,299,163	191,438,628	147.36
2010/11	2,270,241	459,772,041	202.52
2011/12	1,384,505	312,700,714	225.86
2012/13	1,531,779	251,995,799	164.51
2013/14	650,896	110,208,767	169.32
2014/15	780,211	155,291,495	199.04
2015/16	633,489	109,660,319	173.11
2016/17	669,318	117,797,191	176.00
2017/18	760,778	113,970,986	149.81
2018/19	742,913	103,369,986	139.14
2019/20	604,742	93,544,465	154.68
2020/21*	178,328	27,392,953	153.61

* Datos Preliminares al 31 de marzo de 2021.

HISTORIAL DE EXPORTACIONES
POR COSECHA
1989/90 AL 2020/21

COSECHA	VOLUMEN QQS	VALOR	PRECIO PROM.
1989/90	3,237,313	260,361,934	80.43
1990/91	2,815,722	222,802,057	79.13
1991/92	2,781,486	155,647,952	55.96
1992/93	3,614,690	220,364,942	60.96
1993/94	2,805,231	267,331,992	95.30
1994/95	2,692,827	406,589,560	150.99
1995/96	3,028,688	343,478,972	113.41
1996/97	3,019,145	431,287,656	142.85
1997/98	2,601,018	391,641,780	150.57
1998/99	2,367,069	236,384,596	99.86
1999/00	3,360,878	314,121,853	93.46
2000/01	2,085,730	121,940,961	58.46
2001/02	2,092,731	109,089,635	52.13
2002/03	1,722,209	104,624,530	60.75
2003/04	1,749,474	122,566,828	70.06
2004/05	1,653,868	161,534,472	97.67
2005/06	1,725,793	191,474,460	110.95
2006/07	1,555,004	181,929,271	117.00
2007/08	1,875,998	250,387,076	133.47
2008/09	1,788,618	234,515,948	131.12
2009/10	1,260,979	187,523,565	148.71
2010/11	2,351,842	476,001,840	202.40
2011/12	1,404,636	309,877,115	220.61
2012/13	1,518,778	248,452,001	163.59
2013/14	558,741	99,967,712	178.92
2014/15	791,663	156,699,824	197.94
2015/16	642,657	111,385,372	173.32
2016/17	692,621	119,899,500	173.11
2017/18	749,973	112,442,786	149.93
2018/19	758,304	104,453,536	137.75
2019/20*	569,784	91,697,034	160.93
2020/21*	155,335	23,168,804	149.15

* Datos Preliminares al 31 de marzo de 2021

*Cosecha exportándose actualmente.

HISTORIAL DE EXPORTACIONES
POR AÑO CALENDARIO
1990 AL 2021

AÑO	VOLUMEN QQS	VALOR	PRECIO PROM.
1990	3,240,306	261,342,070	80.65
1991	2,803,540	222,170,040	79.25
1992	2,762,837	154,301,991	55.85
1993	3,843,985	236,990,880	61.65
1994	2,733,749	275,466,844	100.77
1995	2,358,735	364,358,773	154.47
1996	3,027,207	341,931,591	112.95
1997	3,621,004	521,761,060	144.09
1998	2,216,121	326,021,493	147.11
1999	2,499,791	248,989,338	99.60
2000	3,307,563	302,844,247	91.56
2001	2,019,353	116,565,899	57.72
2002	2,062,760	108,827,019	52.76
2003	1,745,643	105,510,108	60.44
2004	1,750,504	122,962,119	70.24
2005	1,673,497	164,780,906	98.47
2006	1,697,973	189,891,573	111.83
2007	1,611,294	188,117,236	116.75
2008	1,924,020	257,028,859	133.59
2009	1,747,301	230,329,333	131.82
2010	1,389,173	212,277,712	152.81
2011	2,213,172	462,051,644	208.77
2012	1,402,537	300,577,689	214.31
2013	1,442,074	234,291,397	162.47
2014	607,410	109,914,709	180.96
2015	755,594	149,444,432	197.78
2016	634,501	109,707,366	172.90
2017	698,099	120,147,757	172.11
2018	759,444	113,389,160	149.31
2019	722,342	100,896,751	139.68
2020	586,765	92,694,016	157.97
2021	152,046	22,919,494	150.74

* Datos Preliminares al 31 de marzo de 2021

EXPORTACIONES DE CAFÉ MENSUALES

MES	EJERCICIO 2019/20			EJERCICIO 2020/21*			DIFERENCIA %	
	QUINTALES	VALOR US\$	PRECIO PROMEDIO US\$	QUINTALES	VALOR US\$	PRECIO PROMEDIO US\$	QUINTAL	VALOR US\$
Octubre.2020	19,294	2,383,885	123.56	12,805	2,413,828	188.51	-33.6%	1.3%
Noviembre	13,892	1,516,435	109.16	4,197	728,727	173.65	-69.8%	-51.9%
Diciembre	11,073	1,423,589	128.56	9,281	1,330,904	143.40	-16.2%	-6.5%
Enero.2021	36,646	4,315,683	117.77	23,950	3,612,175	150.82	-34.6%	-16.3%
Febrero	76,166	10,176,990	133.62	51,274	7,562,087	147.48	-32.7%	-25.7%
Marzo	103,088	14,834,897	143.90	76,821	11,745,231	152.89	-25.5%	-20.8%
Abril	91,128	14,422,048	158.26					
Mayo	94,249	15,402,718	163.43					
Junio	61,989	11,418,828	184.21					
Julio	44,017	8,178,535	185.80					
Agosto	38,742	6,361,050	164.19					
Septiembre	14,458	3,109,809	215.09					
1 de oct al 31 de mar	260,159	34,651,478	133.19	178,328	27,392,953	153.61	-31.5%	-20.9%
Total Ejercicio	604,742	93,544,465	154.68					

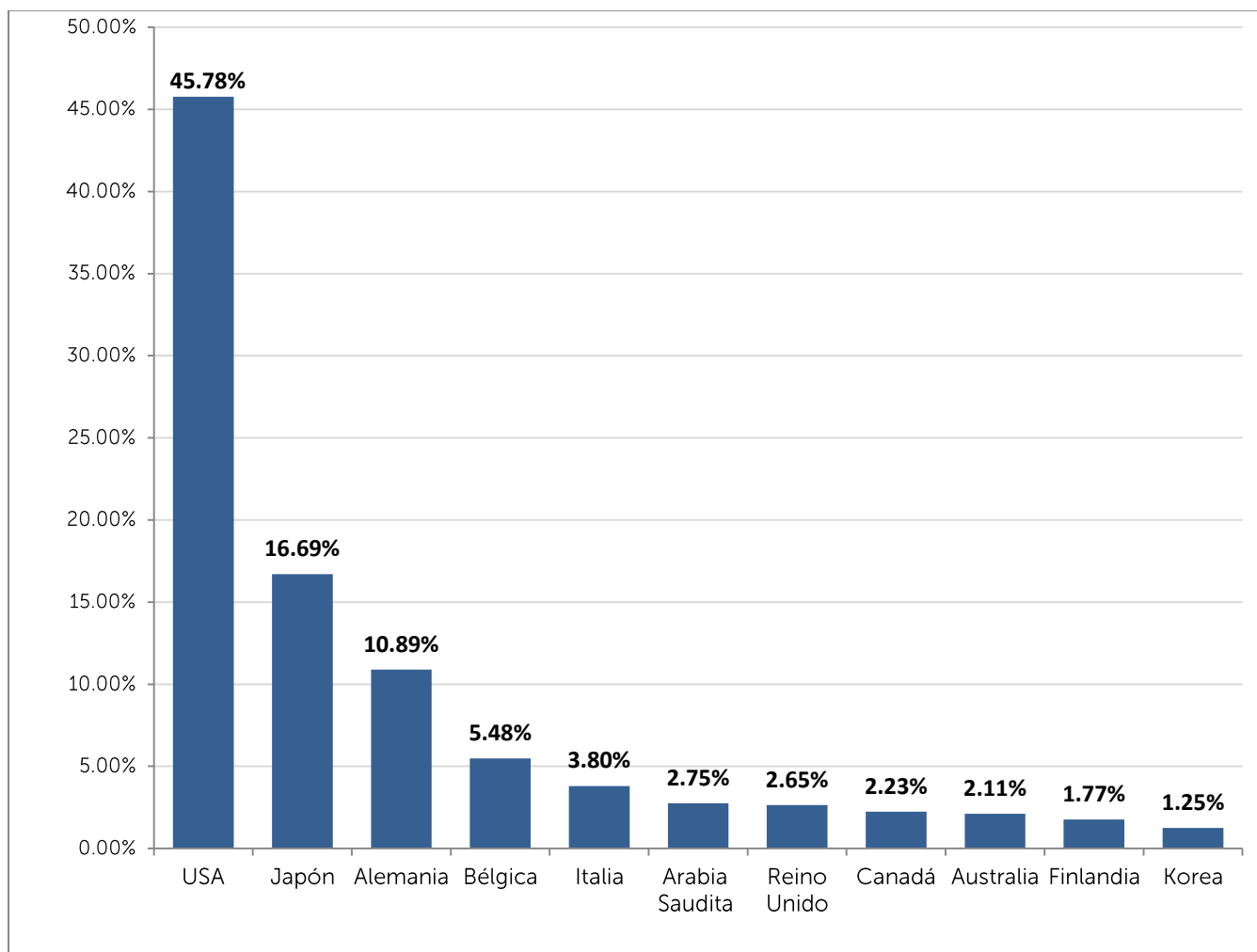
* Cifras preliminares al 31 de marzo de 2021

EXPORTACIONES DE CAFÉ POR PAÍS DESTINO
EJERCICIO CAFETALERO 2020/2021

PAÍS	2019/2020			2020/2021*		
	Quintales	US\$	%	Quintales	US\$	%
USA	266,260	39,925,672	44.0%	81,633	12,060,684	45.8%
Alemania	54,635	7,159,511	9.0%	19,414	2,759,799	10.9%
Japón	52,733	9,078,490	8.7%	29,769	4,436,093	16.7%
Italia	46,681	6,249,296	7.7%	6,782	1,003,489	3.8%
Bélgica	39,788	5,014,924	6.6%	9,780	1,399,940	5.5%
Reino Unido	27,221	5,328,592	4.5%	4,718	821,063	2.6%
Corea	17,945	3,084,694	3.0%	2,227	384,605	1.2%
Taiwán	13,415	2,328,637	2.2%	1,298	219,291	0.7%
Suecia	14,325	1,825,052	2.4%	-	-	0.0%
Australia	11,649	2,274,002	1.9%	3,768	644,015	2.1%
Canadá	11,066	1,543,678	1.8%	3,985	583,031	2.2%
Arabia Saudita	8,909	2,578,984	1.5%	4,907	1,192,823	2.8%
Francia	8,399	2,152,124	1.4%	2,078	420,855	1.2%
China	6,852	980,785	1.1%	11	47,704	0.0%
Malasia	4,538	577,022	0.8%	-	-	0.0%
Finlandia	4,050	575,321	0.7%	3,150	495,396	1.8%
Países Bajos	3,713	474,705	0.6%	-	-	0.0%
Ucrania	2,799	479,954	0.5%	413	66,792	0.2%
Sur África	2,550	348,705	0.4%	1,695	253,694	1.0%
Grecia	1,485	280,680	0.2%	1,253	201,529	0.7%
Fed. Rusia	1,017	166,125	0.2%	487	122,999	0.3%
Emiratos Árabes	928	266,361	0.2%	6	37,236	0.0%
Austria	755	151,329	0.1%	-	-	0.0%
Noruega	537	185,595	0.1%	-	-	0.0%
Singapur	474	74,038	0.1%	11	3,838	0.0%
España	467	141,415	0.1%	-	-	0.0%
México	414	82,800	0.1%	-	-	0.0%
Turquía	413	48,386	0.1%	413	59,400	0.2%
Rep. Checa	283	42,663	0.0%	-	-	0.0%
Kuwait	130	37,320	0.0%	-	-	0.0%
Hong Kong	95	21,879	0.0%	-	-	0.0%
Paraguay	71	11,070	0.0%	-	-	0.0%
Portugal	68	19,913	0.0%	-	-	0.0%
Belice	48	12,750	0.0%	-	-	0.0%
Dinamarca	30	21,000	0.0%	-	-	0.0%
Nueva Zelanda	2	996	0.0%	-	-	0.0%
Chile	-	-	0.0%	298	79,589	0.2%
Israel	-	-	0.0%	72	33,770	0.0%
Honduras	-	-	0.0%	156	57,600	0.1%
Bulgaria	-	-	0.0%	6	7,717	0.0%
Total	604,742	93,544,465	100%	178,328	27,392,953	100%

* Cifras preliminares al 31 de marzo de 2021.

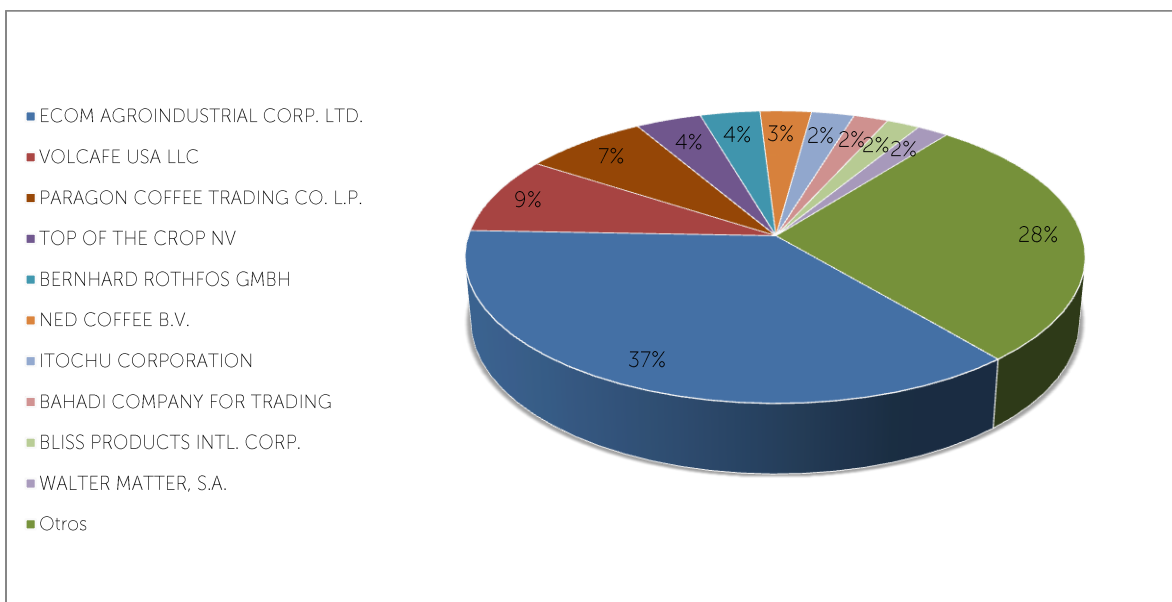
EXPORTACIONES DE CAFÉ POR PAÍS DESTINO



* Cifras preliminares al 31 de marzo de 2021.

EXPORTACIONES DE CAFÉ POR COMPRADOR
EJERCICIO CAFETALERO 2020/2021

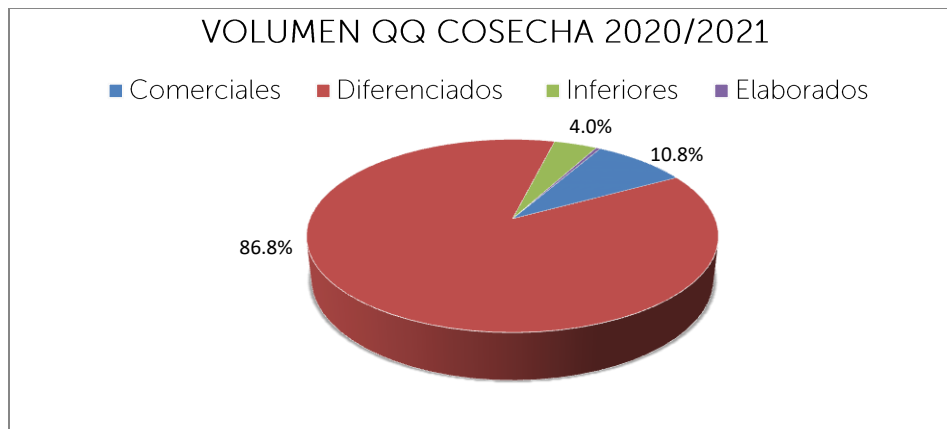
No.	Comprador	QUINTALES	%
1	ECOM AGROINDUSTRIAL CORP. LTD.	65,437.50	36.7%
2	VOLCAFE USA LLC	15,262.50	8.6%
3	PARAGON COFFEE TRADING CO. L.P.	13,200.00	7.4%
4	BENECKE COFFEE GMBH & CO. KG	7,012.50	3.9%
5	ITOCHU CORPORATION	6,375.00	3.6%
6	VOLCAFE LIMITED (LTD)	5,475.00	3.1%
7	WALTER MATTER, S.A.	4,551.00	2.6%
8	TOP OF THE CROP NV	3,699.00	2.1%
9	BERNHARD ROTHFOS GMBH	3,525.00	2.0%
10	BLISS PRODUCTS INTL. CORP.	3,360.00	1.9%
11	BAHADI COMPANY FOR TRADING & INDUSTRY	3,330.00	1.9%
12	CAFEMA INTERNATIONAL, S. A.	3,300.00	1.9%
13	LOUIS DREYFUS COMPANY SUISSE SA (COFFEE DIVISION)	3,300.00	1.9%
14	INTERAMERICAN COFFEE GMBH	2,587.50	1.5%
15	LOUIS DREYFUS COMMODITIES SUISSE SA (COFFEE DIVISION)	2,475.00	1.4%
16	N.V.COFFEETEAM, S.A.	2,250.00	1.3%
17	BE GREEN TRADING SA	2,062.50	1.2%
18	INTERNATIONAL COFFEE CORP.	2,058.00	1.2%
19	INTERKOM SPA	1,695.00	1.0%
20	MARUBENI AMERICA CORPORATION	1,650.00	0.9%
	OTROS	25,722.14	14.4%
TOTAL		178,328	100%



* Cifras preliminares al 31 de marzo de 2021

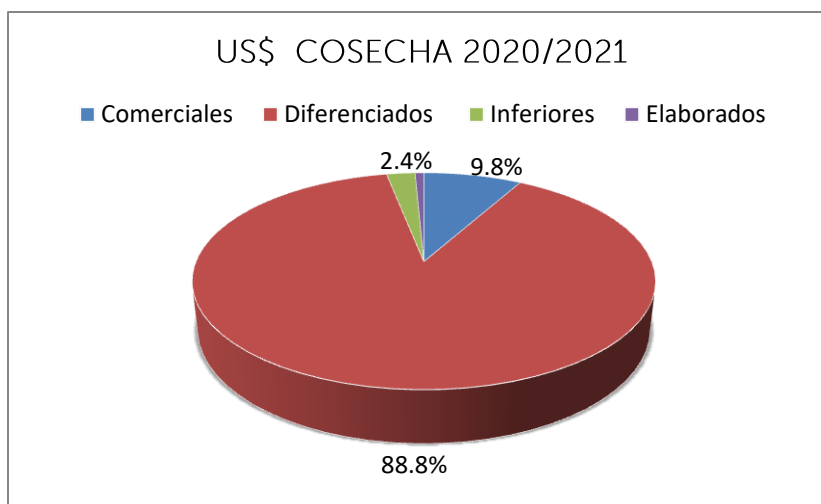
EXPORTACIONES DE CAFÉ POR CALIDAD

CALIDAD	Cifras en qq-oro			
	2019/20	% 19/20	2020/21*	% 20/21
COMERCIALES	102,378.51	16.9%	15,636.74	8.8%
CS	3,300.00	0.5%	-	0.0%
HG	62,238.59	10.3%	10,312.50	5.8%
SHG	36,839.92	6.1%	5,324.24	3.0%
Diferenciados	426,385.49	70.5%	154,827.48	86.8%
Gourmet	76.31	0.0%	107.14	0.1%
Orgánico	4,169.03	0.7%	-	0.0%
Sostenible	118,192.65	19.5%	35,397.46	19.8%
Fair Trade	9,097.50	1.5%	6,787.50	3.8%
Fair Trade/Orgánico	877.17	0.1%	-	0.0%
Gourmet/Sostenible	-	0.0%	-	0.0%
Orgánico/Sostenible	2,840.87	0.5%	-	0.0%
Grado-Q	412.50	0.1%	-	0.0%
Natural	13,498.94	2.2%	2,379.48	1.3%
Finos	277,220.52	45.8%	110,155.90	61.8%
Inferiores	75,640.50	12.5%	7,162.50	4.0%
RL	59,928.00	9.9%	4,200.00	2.4%
RSL	-	0.0%	-	0.0%
PV	15,712.50	2.6%	2,962.50	1.7%
Corriente	-	0.0%	-	0.0%
Elaborados	337.31	0.1%	700.91	0.4%
Solubles	122.12	0.0%	649.07	0.4%
Tostados	215.19	0.0%	51.84	0.0%
TOTAL	604,742	1.00	178,328	1.00



* Cifras preliminares al 31 de marzo de 2021

CALIDAD	Valor (US\$)			
	2019/20	% 19/20	2020/21*	% 20/21
COMERCIALES	\$ 13,109,362.2	14.0%	\$ 2,227,606.4	8.1%
CS	\$ 291,142.5	0.3%	\$ -	0.0%
HG	\$ 7,631,901.2	8.2%	\$ 1,362,561.8	5.0%
SHG	\$ 5,186,318.6	5.5%	\$ 865,044.6	3.2%
DIFERENCIADOS	\$ 73,590,224.5	78.7%	\$ 24,320,818.8	88.8%
Gourmet	\$ 102,394.4	0.1%	\$ 163,075.4	0.6%
Orgánico	\$ 1,060,781.0	1.1%	\$ -	0.0%
Sostenible	\$ 18,357,851.0	19.6%	\$ 5,307,075.3	19.4%
Fair Trade	\$ 1,478,304.4	1.6%	\$ 1,086,000.0	4.0%
Fair Trade/Orgánico	\$ 175,265.2	0.2%	\$ -	0.0%
Gourmet/Sostenible	\$ -	0.0%	\$ -	0.0%
Orgánico/Sostenible	\$ 645,433.7	0.7%	\$ -	0.0%
Grado-Q	\$ 59,486.6	0.1%	\$ -	0.0%
Natural	\$ 4,405,892.5	4.7%	\$ 734,032.0	2.7%
Finos	\$ 47,304,815.6	50.6%	\$ 17,030,636.2	62.2%
INFERIORES	\$ 6,717,850.2	7.2%	\$ 646,187.3	2.4%
RL	\$ 5,323,442.7	5.7%	\$ 406,891.9	1.5%
RSL	\$ -	0.0%	\$ -	0.0%
PV	\$ 1,394,407.5	1.5%	\$ 239,295.4	0.9%
Corriente	\$ -	0.0%	\$ -	0.0%
ELABORADOS	\$ 127,028.6	0.1%	\$ 198,340.6	0.7%
Solubles	\$ 33,900.5	0.0%	\$ 183,237.7	0.7%
Tostados	\$ 93,128.1	0.1%	\$ 15,102.9	0.1%
TOTAL	\$ 93,544,465	100.0%	\$ 27,392,953	100.0%



* Cifras preliminares al 31 de marzo de 2021

PRECIO PROMEDIO DE EXPORTACION
POR SEGMENTO DE CALIDAD

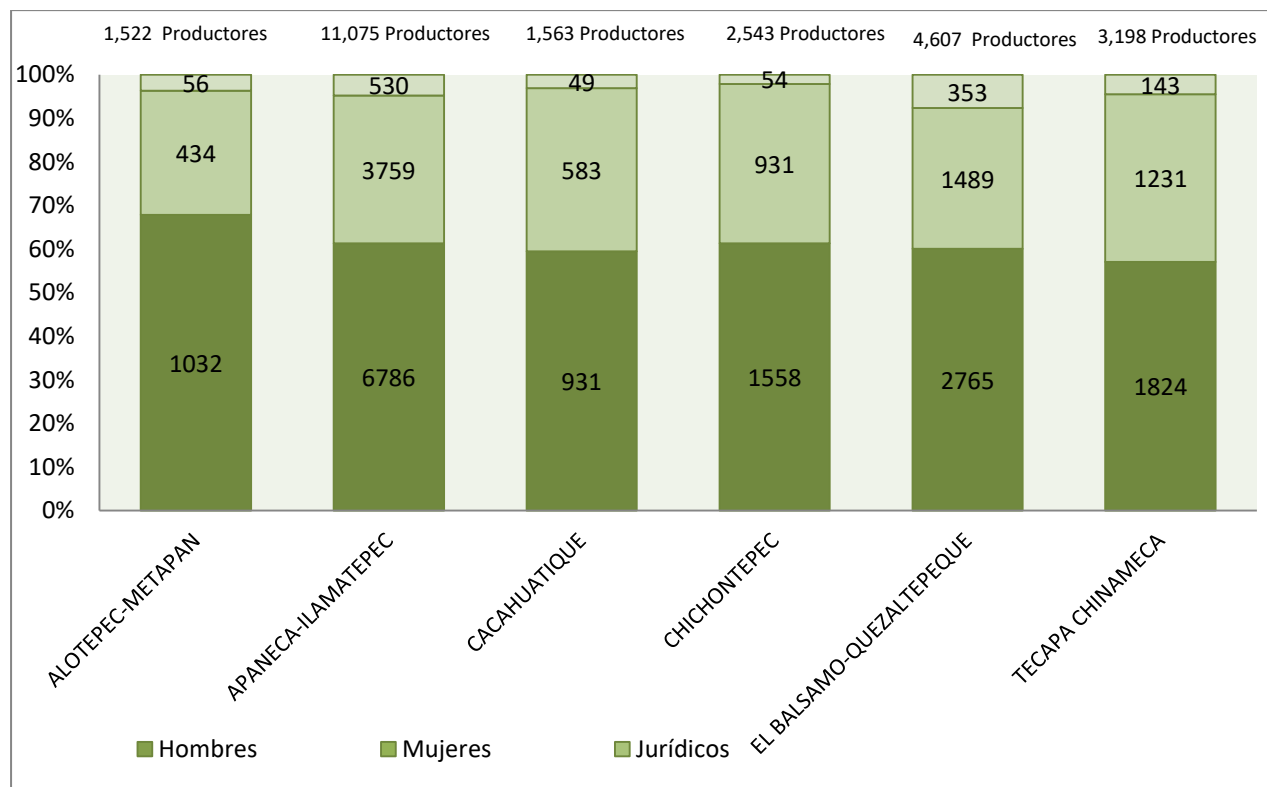
CALIDAD	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21
	Precio Promedio US\$/QQ	Precio Promedio US\$/QQ	Precio Promedio US\$/QQ	Precio Promedio US\$/QQ	Precio Promedio US\$/QQ	Precio Promedio US\$/QQ	Precio Promedio US\$/QQ
COMERCIALES	\$ 183.21	\$ 139.41	\$ 144.80	\$ 122.22	\$ 109.52	\$ 128.05	\$ 142.46
DIFERENCIADOS	\$ 210.62	\$ 186.19	\$ 197.70	\$ 182.63	\$ 167.10	\$ 172.59	\$ 157.08
INFERIORES	\$ 123.01	\$ 109.68	\$ 111.21	\$ 90.52	\$ 79.63	\$ 88.81	\$ 90.22
ELABORADOS	\$ 408.71	\$ 396.09	\$ 298.53	\$ 286.36	\$ 282.51	\$ 376.59	\$ 282.98
TOTAL	\$ 199.05	\$ 173.11	\$ 176.00	\$ 149.81	\$ 139.14	\$ 154.68	\$ 153.61

* Cifras preliminares al 31 de marzo de 2021.

REGISTRO DE PRODUCTORES

POR CORDILLERA Y GÉNERO

Región	Productores	%	Hombres	Mujeres	Jurídicos	Mz	%	Producción Cosecha 2018/2019	Producción Cosecha 2019/2020	% Producción Cosecha 2019/2020
ALOTEPEC-METAPAN	1,522	6%	1032	434	56	4,950.2	2%	28,653	22,203	3%
APANECA-ILAMATEPEC	11,075	45%	6786	3759	530	102,060.8	51%	506,211	392,253	53%
CACAHUATIQUE	1,563	6%	931	583	49	7,412.7	4%	38,205	29,604	4%
CHICHONTEPEC	2,543	10%	1558	931	54	9,300.7	5%	38,205	29,604	4%
EL BALSAMO-QUEZALTEPEQUEC	4,607	19%	2765	1489	353	53,000.2	26%	248,330	192,426	26%
TECAPA CHINAMECA	3,198	13%	1824	1231	143	23,300.5	12%	95,512	74,010	10%
Total	24,508	100%	14,896	8,427	1,185	200,025	100%	955,115	740,100	100%
Porcentaje			61%	34%	5%					



* Datos al 31 de marzo de 2021

Productores por Región

■ ALOTEPEC-METAPAN

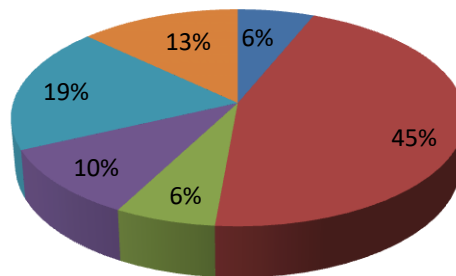
■ APANECA-ILAMATEPEC

■ CACAHUATIQUE

■ CHICHONTEPEC

■ EL BALSAMO-
QUEZALTEPEQUE

■ TECAPA CHINAMECA



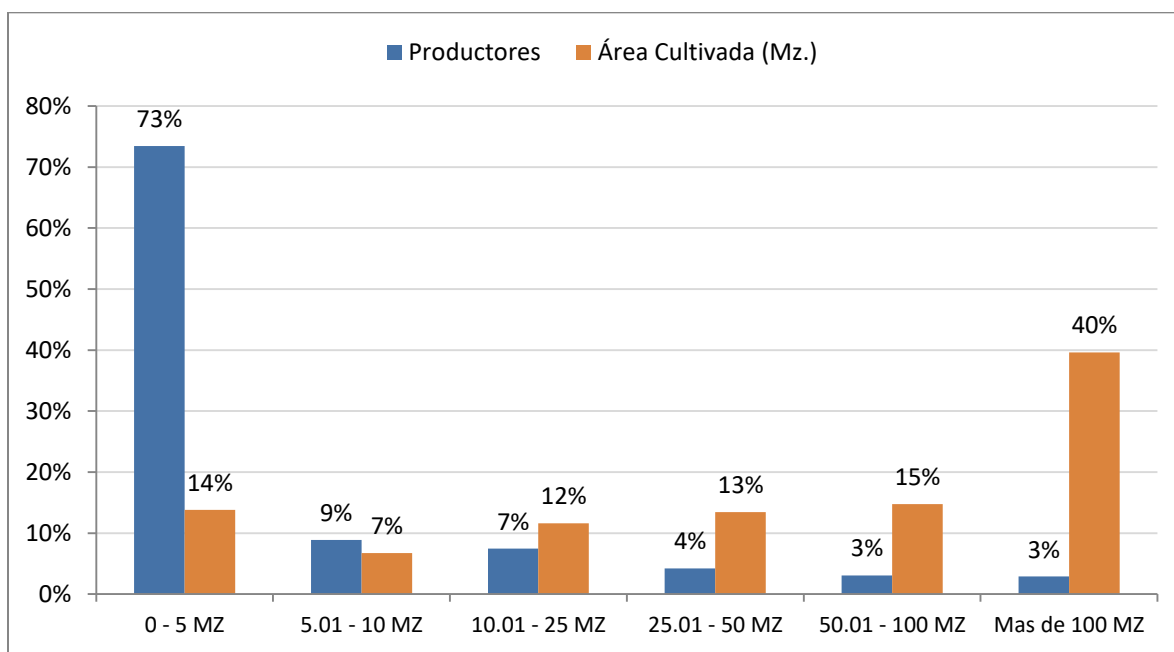
DEPARTAMENTO

DEPARTAMENTO	PRODUCTORES	%
SANTA ANA	5,425	22.1%
LA LIBERTAD	3,799	15.5%
SAN SALVADOR	3,320	13.5%
AHUACHAPAN	2,645	10.8%
SONSONATE	2,075	8.5%
USULUTAN	1,822	7.4%
SAN MIGUEL	1,439	5.9%
CHALATENANGO	1,165	4.8%
LA PAZ	982	4.0%
MORAZAN	764	3.1%
SAN VICENTE	540	2.2%
CUSCATLAN	355	1.4%
LA UNION	101	0.4%
CABAÑAS	76	0.3%
TOTAL	24,508	100%

* Datos al 31 de marzo de 2021

ESTRATOS SEGÚN ÁREA CULTIVADA EN MANZANAS

ÁREA	PRODUCTORES	%	HOMBRES	MUJERES	JURIDICOS	MZ.	% MZ	Producción Cosecha 2019/2020	% Producción Cosecha 2019/2020
0 - 5 MZ	17,972	73%	11542	6332	98	27,616.8	14%	127,596	17%
5.01 - 10 MZ	2,188	9%	1339	755	94	13,494.6	7%	66,032	9%
10.01 - 25 MZ	1,831	7%	976	673	182	23,148.9	12%	118,256	16%
25.01 - 50 MZ	1,040	4%	505	304	231	26,869.2	13%	126,397	17%
50.01 - 100 MZ	762	3%	315	211	236	29,499.4	15%	136,726	18%
Mas de 100 MZ	715	3%	219	152	344	79,396.3	40%	165,093	22%
Total	24,508	100.0%	14,896	8,427	1,185	200,025	100	740,100	100%
Porcentaje	100.0%		61%	34%	5%				



* Datos al 31 de marzo de 2021