

# Instituto Salvadoreño del Café

Oficina de Estadísticas Cafetaleras

## Informe de Estadísticas Cafetaleras

30 de abril de 2024



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## RESUMEN DE LAS PRINCIPALES ESTADISTICAS CAFETALERAS AL 31 MARZO DE 2024

|   |                                                                 |                                                                                                                                    |
|---|-----------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------|
| 1 | Producción Cosecha 2023-24<br>(Cifras preliminares )            | 888,426.0 qq-oro uva.<br>1.9% superior a lo recolectado en la cosecha 2022-2023 que fue de 871,590.0 qq-oro uva, a la misma fecha. |
|   | Producción Cosecha 2022-23<br>(Cifras preliminares )            | 878,560.0 qq-oro uva.<br>4.7% inferior a lo recolectado en la cosecha 2021-2022 que fue de 922,040.0 qq-oro uva, a la misma fecha. |
| 2 | Exportaciones 2023-24<br>(Cifras preliminares)                  | Volumen: 221,671. qq                                                                                                               |
|   |                                                                 | Valor: \$ 46.86 millones                                                                                                           |
|   |                                                                 | Precio promedio: \$ 211.37 qq                                                                                                      |
|   | Exportaciones 2022-23<br>(Cifras preliminares)                  | Volumen: 638,747 qq<br>Valor: \$ 150.59 millones<br>Precio promedio: \$ 235.76 qq                                                  |
| 3 | Cosecha 2023-24 vendida al exterior                             | Volumen: 349,350 qq                                                                                                                |
|   |                                                                 | Valor: \$ 77.63 millones                                                                                                           |
|   |                                                                 | Precio promedio: \$ 222.22 qq                                                                                                      |
|   | Cosecha 2022-23 vendida al exterior                             | Volumen: 621,825. qq<br>Valor: \$ 146.38 millones<br>Precio promedio: \$ 235.41 qq                                                 |
| 4 | Precio promedio internacional del café<br>(Bolsa de Nueva York) | 2021: \$ 169.44 por qq                                                                                                             |
|   |                                                                 | 2022: \$ 213.88 por qq                                                                                                             |
|   |                                                                 | 2023: \$ 170.96 por qq                                                                                                             |
|   |                                                                 | 2024: \$ 194.75 qq al 30 de abril de 2024                                                                                          |
| 5 | Registro de actores de la cadena                                | Productores Registrados: 19,213                                                                                                    |
|   |                                                                 | Beneficiadores: 81                                                                                                                 |
|   |                                                                 | Pergamineros: 70                                                                                                                   |
|   |                                                                 | Exportadores: 134                                                                                                                  |
|   |                                                                 | Torrefactores: 39                                                                                                                  |
| 6 | Empleos Café                                                    | Cosecha 2023-24: 44.42 miles empleos permanentes 11.10 millones de jornales, sobre 888,426.0 qq oro uva.                           |
|   |                                                                 | Cosecha 2022-23: 43.93 miles empleos permanentes 10.98 millones de jornales, sobre 878,560.0 qq oro uva.                           |
|   |                                                                 | Cosecha 2021-22: 46.02 miles empleos permanentes 11.53 millones de jornales, sobre 922,040 qq oro uva.                             |
| 7 | Área Cafetalera                                                 | 165,205. Mz. (Según registro de productores)                                                                                       |
| 8 | Crédito al sector Café 2024                                     | Banca Estatal: \$ 2,651.902<br>Banca Privada: \$ 794.143<br>SAC/BC: \$ 3,000<br>Total Crédito Café: \$ 3,449.045.                  |

## HISTORIAL PRODUCCION DE CAFÉ

| Cosecha | QQ Oro-Uva | Cosecha  | QQ Oro-Uva |
|---------|------------|----------|------------|
| 1989/90 | 3,636,500  | 2009/10  | 1,500,306  |
| 1990/91 | 3,537,100  | 2010/11  | 2,614,000  |
| 1991/92 | 3,153,700  | 2011/12  | 1,624,211  |
| 1992/93 | 4,306,200  | 2012/13  | 1,730,000  |
| 1993/94 | 3,403,300  | 2013/14  | 700,025    |
| 1994/95 | 3,360,600  | 2014/15  | 925,160    |
| 1995/96 | 3,239,100  | 2015/16  | 784,740    |
| 1996/97 | 3,305,900  | 2016/17  | 845,600    |
| 1997/98 | 3,002,400  | 2017/18  | 905,425    |
| 1998/99 | 2,621,900  | 2018/19  | 955,115    |
| 1999/00 | 3,712,600  | 2019/20  | 740,100    |
| 2000/01 | 2,406,098  | 2020/21  | 790,920    |
| 2001/02 | 2,383,076  | 2021/22  | 922,040    |
| 2002/03 | 1,963,400  | 2022/23  | 878,560    |
| 2003/04 | 1,911,281  | 2023/24* | 888,426    |
| 2004/05 | 1,858,020  |          |            |
| 2005/06 | 1,935,185  |          |            |
| 2006/07 | 1,740,025  |          |            |
| 2007/08 | 2,119,810  |          |            |
| 2008/09 | 1,985,625  |          |            |

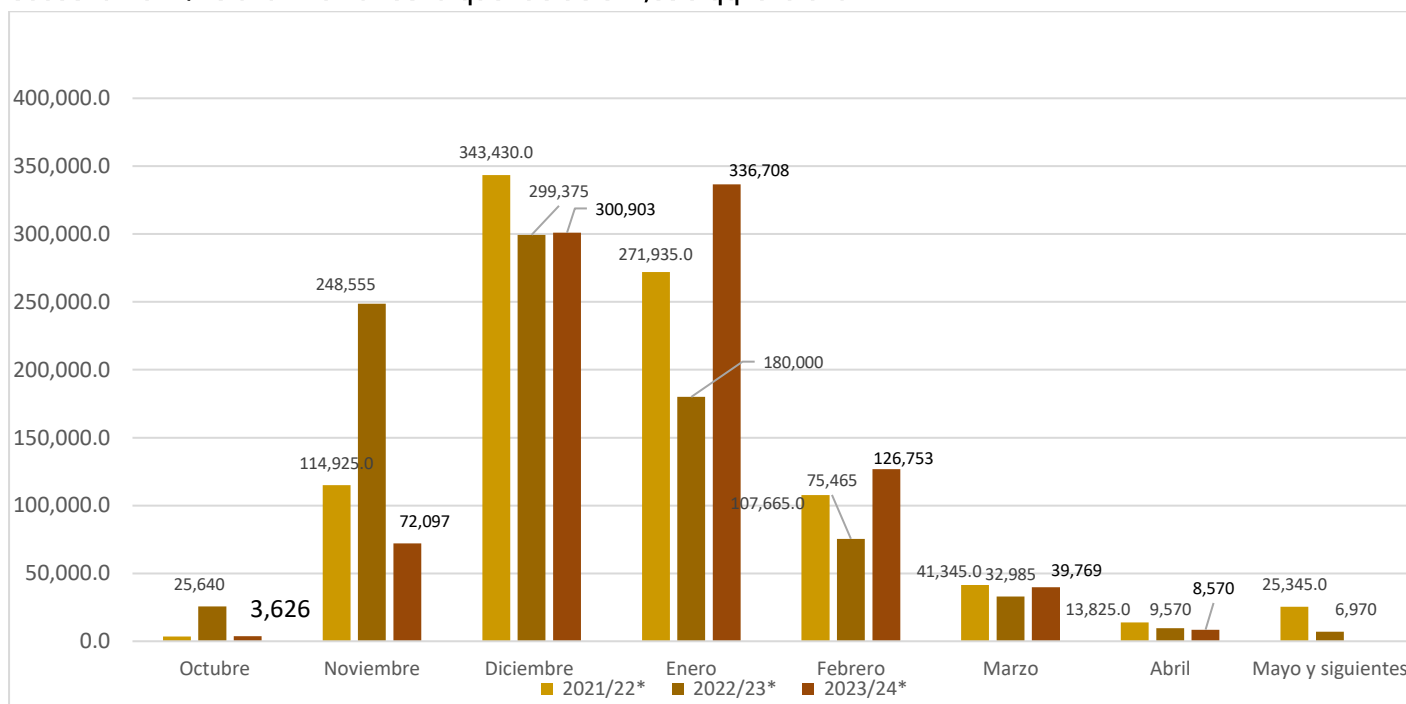
\* Datos preliminares al 30 de abril de 2024

## RECEPCION DE CAFÉ INFORMADA POR LOS BENEFICIADORES

| Mes                 | 2018/19<br>qq-oro-<br>uva | %     | 2019/20<br>qq-oro-<br>uva | %     | 2020/21<br>qq-oro-<br>uva | %     | 2021/22<br>qq-oro-<br>uva | %     | 2022/23<br>qq-oro-<br>uva | %     | 2023/24*<br>qq-oro-<br>uva | %     |
|---------------------|---------------------------|-------|---------------------------|-------|---------------------------|-------|---------------------------|-------|---------------------------|-------|----------------------------|-------|
| Octubre             | 55,175.0                  | 5.8%  | 15,865.0                  | 2.1%  | 2,100.0                   | 0.3%  | 3,570.0                   | 0.4%  | 25,640                    | 2.9%  | 3,626                      | 0.4%  |
| Noviembre           | 296,400.0                 | 31.0% | 96,060.0                  | 13.0% | 55,485.0                  | 7.0%  | 114,925.0                 | 12.5% | 248,555                   | 28.3% | 72,097                     | 8.1%  |
| Diciembre           | 316,150.0                 | 33.1% | 241,245.0                 | 32.6% | 246,610.0                 | 31.2% | 343,430.0                 | 37.2% | 299,375                   | 34.1% | 300,903                    | 33.9% |
| Enero               | 163,820.0                 | 17.2% | 230,690.0                 | 31.2% | 261,750.0                 | 33.1% | 271,935.0                 | 29.5% | 180,000                   | 20.5% | 336,708                    | 37.9% |
| Febrero             | 61,780.0                  | 6.5%  | 91,960.0                  | 12.4% | 121,940.0                 | 15.4% | 107,665.0                 | 11.7% | 75,465                    | 8.6%  | 126,753                    | 14.3% |
| Marzo               | 36,365.0                  | 3.8%  | 37,615.0                  | 5.1%  | 60,700.0                  | 7.7%  | 41,345.0                  | 4.5%  | 32,985                    | 3.8%  | 39,769                     | 4.5%  |
| Abril               | 10,445.0                  | 1.1%  | 11,865.0                  | 1.6%  | 19,650.0                  | 2.5%  | 13,825.0                  | 1.5%  | 9,570                     | 1.1%  | 8,570                      | 1.0%  |
| Mayo y siguientes   | 14,980.0                  | 1.6%  | 14,800.0                  | 2.0%  | 22,685.0                  | 2.9%  | 25,345.0                  | 2.7%  | 6,970                     | 0.8%  |                            | 0.0%  |
| Recepción acumulada | 955,115                   | 100   | 740,100                   | 100   | 790,920                   | 100   | 922,040                   | 100   | 878,560                   | 100   | 888,426                    | 100   |

\* Datos preliminares al 30 de abril de 2024

La cosecha 2023/24 según reportes de los beneficios de café es 1.9% superior a lo registrado en la cosecha 2022/23 a la misma fecha que fue de 871,590 qq-oro uva.



Fuente: OEC, ISC

Comparativos de 3 años

## PRODUCCION DE CAFÉ Y EMPLEO

| Año Cafetalero                                                                           | Producción en<br>QQs Oro Uva | Jornales D/H* | Empleo por año<br>** |
|------------------------------------------------------------------------------------------|------------------------------|---------------|----------------------|
| 1989/1990                                                                                | 3,636,500                    | 45,456,250    | 181,825              |
| 1990/1991                                                                                | 3,537,100                    | 44,213,750    | 176,855              |
| 1991/1992                                                                                | 3,153,700                    | 39,421,250    | 157,685              |
| 1992/1993                                                                                | 4,306,200                    | 53,827,500    | 215,310              |
| 1993/1994                                                                                | 3,403,300                    | 42,541,250    | 170,165              |
| 1994/1995                                                                                | 3,360,600                    | 42,007,500    | 168,030              |
| 1995/1996                                                                                | 3,239,100                    | 40,488,750    | 161,955              |
| 1996/1997                                                                                | 3,305,900                    | 41,323,750    | 165,295              |
| 1997/1998                                                                                | 3,002,400                    | 37,530,000    | 150,120              |
| 1998/1999                                                                                | 2,621,900                    | 32,773,750    | 131,095              |
| 1999/2000                                                                                | 3,712,600                    | 46,407,500    | 185,630              |
| 2000/2001                                                                                | 2,406,098                    | 30,076,225    | 120,305              |
| 2001/2002                                                                                | 2,383,076                    | 27,405,374    | 109,621              |
| 2002/2003                                                                                | 1,963,400                    | 16,688,900    | 66,756               |
| 2003/2004                                                                                | 1,911,281                    | 16,245,889    | 64,984               |
| 2004/2005                                                                                | 1,858,020                    | 15,793,170    | 63,173               |
| 2005/2006                                                                                | 1,935,185                    | 20,319,443    | 81,278               |
| 2006/2007                                                                                | 1,740,025                    | 21,750,313    | 87,001               |
| 2007/2008                                                                                | 2,119,810                    | 26,497,625    | 105,991              |
| 2008/2009                                                                                | 1,985,625                    | 24,820,313    | 99,281               |
| 2009/2010                                                                                | 1,500,306                    | 18,753,825    | 75,015               |
| 2010/2011                                                                                | 2,614,000                    | 32,675,000    | 130,700              |
| 2011/2012                                                                                | 1,624,211                    | 20,302,638    | 81,211               |
| 2012/2013                                                                                | 1,730,000                    | 21,625,000    | 86,500               |
| 2013/2014                                                                                | 700,025                      | 8,750,313     | 35,001               |
| 2014/2015                                                                                | 925,160                      | 11,564,500    | 46,258               |
| 2015/2016                                                                                | 784,740                      | 9,809,250     | 39,237               |
| 2016/2017                                                                                | 845,600                      | 10,570,000    | 42,280               |
| 2017/2018                                                                                | 905,425                      | 11,317,813    | 45,271               |
| 2018/2019                                                                                | 955,115                      | 11,938,938    | 47,756               |
| 2019/2020                                                                                | 740,100                      | 9,251,250     | 37,005               |
| 2020/2021                                                                                | 790,920                      | 9,886,500     | 39,546               |
| 2021/2022                                                                                | 922,040                      | 11,525,500    | 46,102               |
| 2022/2023                                                                                | 878,560                      | 10,982,000    | 43,928               |
| 2023/2024***                                                                             | 888,426                      | 11,105,325    | 44,421               |
| *Un quintal oro genera 12.5 D/H incluye actividad agroindustrial en condiciones normales |                              |               |                      |
| **Un Empleo por año equivale a 250 jornales                                              |                              |               |                      |
| ***Datos preliminares Cosecha recolectada al 30 de abril de 2024                         |                              |               |                      |

## CRÉDITO OTORGADO AL SECTOR CAFETALERO

El Salvador: Monto de crédito otorgado al Sector Café por el Sistema Financiero,

2018-2024

Años: 2018 a 2024, en dólares estadounidenses (US\$) y porcentaje de participación

En dólares estadounidenses (US\$)

| Año     | Banca Estatal* | Banca Privada | SAC/BC** | Total Crédito Café |
|---------|----------------|---------------|----------|--------------------|
| 2018    | 35,341,715     | 5,739,432     | 87,700   | 41,168,847         |
| 2019    | 41,476,229     | 7,273,045     | 338,850  | 49,088,124         |
| 2020    | 30,350,295     | 4,334,390     | 124,445  | 34,809,130         |
| 2021    | 35,770,427     | 6,222,409     | 759,800  | 42,752,636         |
| 2022    | 39,541,547     | 8,659,748     | 221,815  | 48,423,109         |
| 2023    | 33,840,745     | 3,746,970     | 120,900  | 37,708,615         |
| 2024*** | 2,651.902      | 794.143       | 3,000    | 3,449.045          |

Participación de los acreedores (% respecto al total)

| Año     | Banca Estatal* | Banca Privada | SAC/BC** | Total  |
|---------|----------------|---------------|----------|--------|
| 2018    | 85.8%          | 13.9%         | 0.2%     | 100.0% |
| 2019    | 84.5%          | 14.8%         | 0.7%     | 100.0% |
| 2020    | 87.2%          | 12.5%         | 0.4%     | 100.0% |
| 2021    | 83.7%          | 14.6%         | 1.8%     | 100.0% |
| 2022    | 81.7%          | 17.9%         | 0.5%     | 100.0% |
| 2023    | 89.7%          | 9.9%          | 0.3%     | 100.0% |
| 2024*** | 76.9%          | 23.0%         | 0.1%     | 100.0% |

Fuente: Elaboración propia con datos de la Superintendencia del Sistema Financiero (SSF)

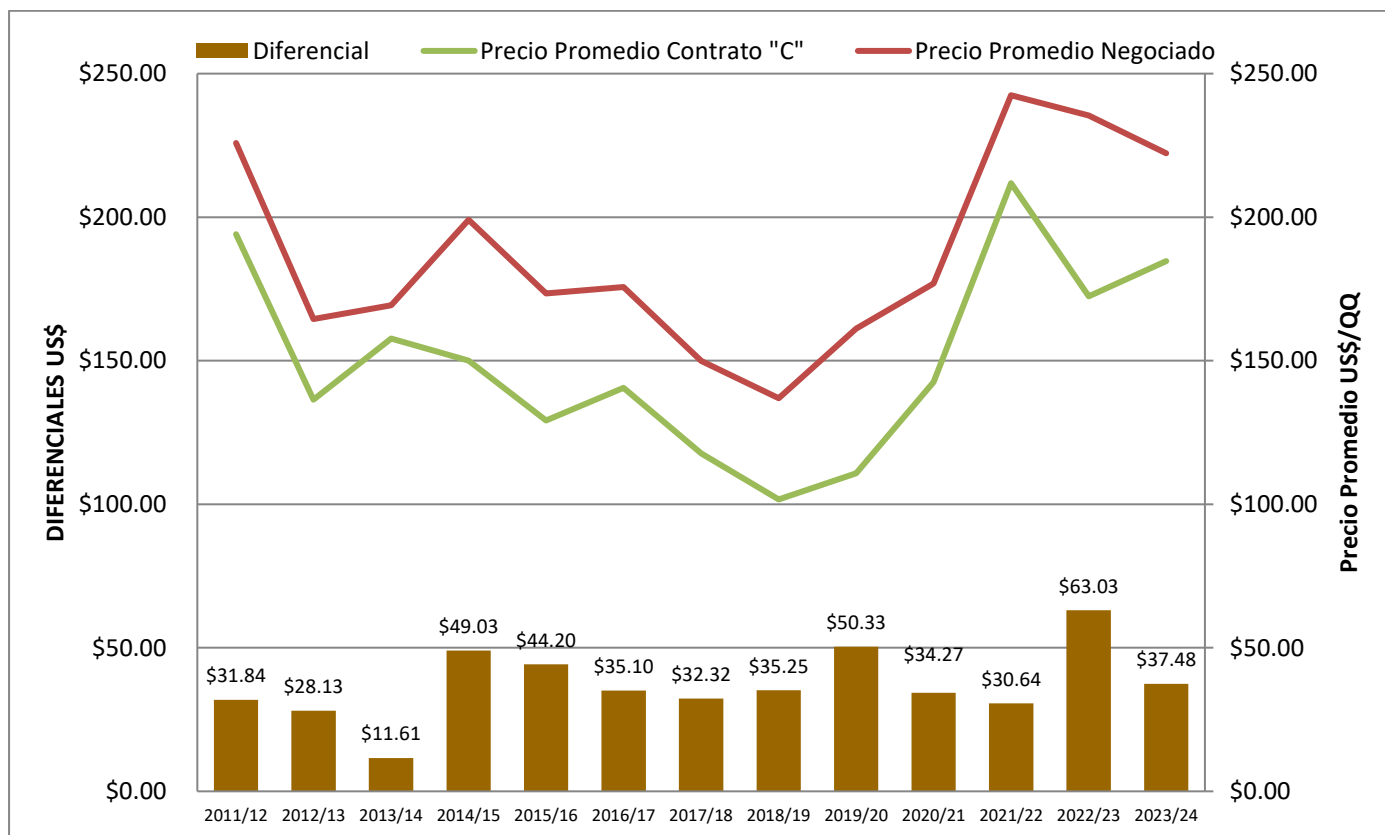
\*Banca Estatal incluye Banco Hipotecario y Banco de Fomento Agropecuario

\*\*SAC/BC: Sociedades de Ahorro y Crédito, y Bancos Cooperativos.

\*\*\* Cifras preliminares al 30 de abril de 2024

## HISTORIAL DE PRECIOS DEL CONTRATO "C" US\$/QQ

| Cosecha | Precio Máximo | Precio Mínimo | Promedio Anual | Precio Negociado | Precio Diferencial |
|---------|---------------|---------------|----------------|------------------|--------------------|
|         | US\$/QQ       | US\$/QQ       | US\$/QQ        | US\$/QQ          | US\$/QQ            |
| 2011/12 | \$250.80      | \$149.20      | \$194.02       | \$225.86         | \$31.84            |
| 2012/13 | \$183.65      | \$111.05      | \$136.38       | \$164.51         | \$28.13            |
| 2013/14 | \$212.45      | \$101.50      | \$157.71       | \$169.32         | \$11.61            |
| 2014/15 | \$221.90      | \$115.45      | \$150.02       | \$199.05         | \$49.03            |
| 2015/16 | \$156.80      | \$111.60      | \$129.20       | \$173.40         | \$44.20            |
| 2016/17 | \$174.35      | \$113.45      | \$140.51       | \$175.61         | \$35.10            |
| 2017/18 | \$132.20      | \$95.85       | \$117.65       | \$149.97         | \$32.32            |
| 2018/19 | \$122.55      | \$87.05       | \$101.68       | \$136.93         | \$35.25            |
| 2019/20 | \$138.95      | \$92.90       | \$110.80       | \$161.13         | \$50.33            |
| 2020/21 | \$207.80      | \$102.80      | \$142.58       | \$176.85         | \$34.27            |
| 2021/22 | \$258.35      | \$191.90      | \$211.83       | \$242.47         | \$30.64            |
| 2022/23 | \$224.65      | \$143.90      | \$172.39       | \$235.42         | \$63.03            |
| 2023/24 | \$240.35      | \$145.40      | \$184.73       | \$222.22         | \$37.48            |



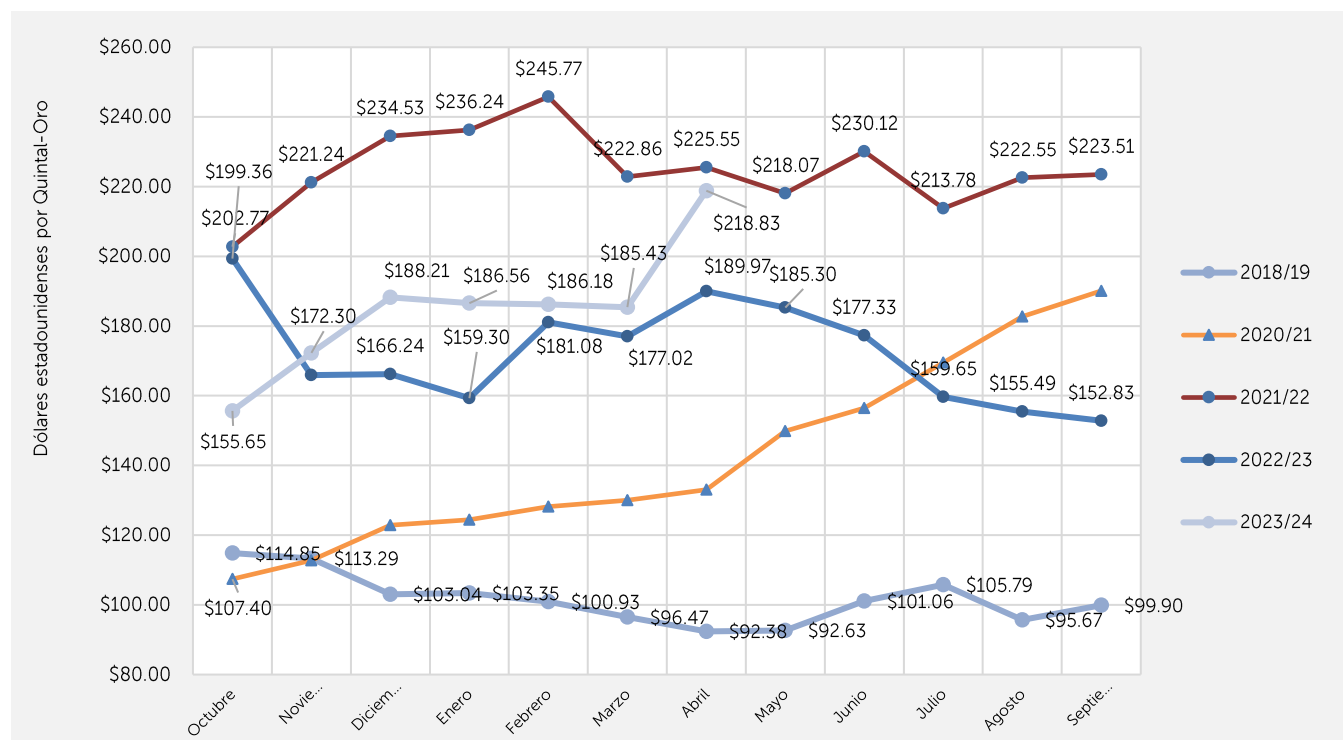
Fuente: OEC, ISC [www.barchart.com](http://www.barchart.com)

\* Datos al 30 de abril de 2024

## PRECIO PROMEDIO MENSUAL DEL CONTRATO "C" EN NUEVA YORK

| Año Cafetalero | 2015/16  | 2016/17  | 2017/18  | 2018/19  | 2019/20  | 2020/21  | 2021/22  | 2022/23  | 2023/24  |
|----------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Octubre        | \$125.13 | \$155.60 | \$126.12 | \$114.85 | \$97.37  | \$107.40 | \$202.77 | \$199.36 | \$155.65 |
| Noviembre      | \$118.77 | \$162.05 | \$126.71 | \$113.29 | \$109.91 | \$112.76 | \$221.24 | \$165.95 | \$172.30 |
| Diciembre      | \$121.93 | \$141.02 | \$123.19 | \$103.04 | \$129.59 | \$122.86 | \$234.53 | \$166.24 | \$188.21 |
| Enero          | \$117.01 | \$148.69 | \$124.09 | \$103.35 | \$113.57 | \$124.40 | \$236.24 | \$159.30 | \$186.56 |
| Febrero        | \$116.92 | \$145.35 | \$121.29 | \$100.93 | \$104.26 | \$128.18 | \$245.77 | \$181.08 | \$186.18 |
| Marzo          | \$125.74 | \$141.39 | \$119.76 | \$96.47  | \$114.98 | \$130.03 | \$222.86 | \$177.02 | \$185.43 |
| Abril          | \$122.97 | \$136.16 | \$117.93 | \$92.38  | \$114.14 | \$133.01 | \$225.55 | \$189.97 | \$218.83 |
| Mayo           | \$124.97 | \$133.20 | \$120.31 | \$92.63  | \$106.19 | \$149.86 | \$218.07 | \$185.30 |          |
| Junio          | \$135.74 | \$124.68 | \$117.06 | \$101.06 | \$97.14  | \$156.50 | \$230.12 | \$177.33 |          |
| Julio          | \$145.18 | \$132.53 | \$111.06 | \$105.79 | \$104.00 | \$169.54 | \$213.78 | \$159.65 |          |
| Agosto         | \$141.55 | \$133.87 | \$104.06 | \$95.67  | \$118.78 | \$182.68 | \$222.55 | \$155.49 |          |
| Septiembre     | \$152.29 | \$132.99 | \$99.93  | \$99.90  | \$120.82 | \$190.10 | \$223.51 | \$152.83 |          |
| Promedio Anual | \$129.20 | \$140.51 | \$117.65 | \$101.84 | \$110.80 | \$142.58 | \$211.83 | \$172.39 | \$184.73 |

Fuente: [www.barchart.com](http://www.barchart.com)



Elaboración Propia

Fuente: [www.barchart.com](http://www.barchart.com)

PRECIOS "C" DEL CONTRATO SPOT  
US\$/QQ ABRIL 2024

| Fecha     | Apertura      | Alto          | Bajo          | Cierre        | Cambio |
|-----------|---------------|---------------|---------------|---------------|--------|
| 1/4/2024  | 188.00        | 192.70        | 187.70        | <b>191.80</b> | 2.95   |
| 2/4/2024  | 190.95        | 198.40        | 190.75        | <b>197.75</b> | 5.95   |
| 3/4/2024  | 196.70        | 207.15        | 196.30        | <b>203.60</b> | 5.85   |
| 4/4/2024  | 206.30        | 207.95        | 202.50        | <b>206.75</b> | 3.15   |
| 5/4/2024  | 205.10        | 214.00        | 204.20        | <b>212.50</b> | 5.75   |
| 8/4/2024  | 210.15        | 213.80        | 207.85        | <b>209.45</b> | -1.55  |
| 9/4/2024  | 208.15        | 212.80        | 208.05        | <b>211.85</b> | 2.40   |
| 10/4/2024 | 211.85        | 213.90        | 209.70        | <b>212.65</b> | 0.80   |
| 11/4/2024 | 212.95        | 218.90        | 212.00        | <b>217.35</b> | 4.70   |
| 12/4/2024 | 218.35        | 229.75        | 215.25        | <b>220.45</b> | 3.10   |
| 15/4/2024 | 216.90        | 230.55        | 214.80        | <b>226.85</b> | 6.40   |
| 16/4/2024 | 230.60        | 232.50        | 225.55        | <b>228.40</b> | 1.55   |
| 17/4/2024 | 228.00        | 241.70        | 227.75        | <b>240.35</b> | 11.95  |
| 18/4/2024 | 244.00        | 245.40        | 230.45        | <b>231.10</b> | -9.25  |
| 19/4/2024 | 233.25        | 238.90        | 228.80        | <b>231.85</b> | 0.75   |
| 22/4/2024 | 231.50        | 234.50        | 223.50        | <b>227.65</b> | -4.20  |
| 23/4/2024 | 229.50        | 229.90        | 220.25        | <b>221.85</b> | -5.80  |
| 24/4/2024 | 221.25        | 227.45        | 220.15        | <b>225.90</b> | 4.05   |
| 25/4/2024 | 227.45        | 231.85        | 226.00        | <b>228.10</b> | 2.20   |
| 26/4/2024 | 226.00        | 226.95        | 221.35        | <b>224.00</b> | -4.10  |
| 29/4/2024 | 223.5         | 228.85        | 223.05        | <b>227.5</b>  | 3.50   |
| 30/4/2024 | 227.40        | 227.90        | 213.40        | <b>216.65</b> | -10.85 |
|           | <b>217.63</b> | <b>222.99</b> | <b>214.06</b> | <b>218.83</b> |        |

Fuente: [www.barchart.com](http://www.barchart.com)

## HISTORIAL DE EXPORTACIONES EJERCICIOS CAFETALEROS 1989/90 AL 2023/24

| EJERCICIO | QUINTALES | VALOR US \$ | PRECIO PROM. |
|-----------|-----------|-------------|--------------|
| 1989/90   | 3,025,675 | 244,151,136 | 80.69        |
| 1990/91   | 2,630,125 | 212,132,116 | 80.65        |
| 1991/92   | 2,838,195 | 166,560,472 | 58.69        |
| 1992/93   | 3,905,721 | 232,943,077 | 59.64        |
| 1993/94   | 2,721,204 | 248,148,115 | 91.19        |
| 1994/95   | 2,166,831 | 356,489,942 | 164.52       |
| 1995/96   | 2,948,300 | 335,683,233 | 113.86       |
| 1996/97   | 3,711,867 | 505,619,079 | 136.22       |
| 1997/98   | 2,774,448 | 383,068,005 | 138.07       |
| 1998/99   | 2,388,530 | 239,220,836 | 100.15       |
| 1999/00   | 3,260,482 | 311,566,062 | 95.56        |
| 2000/01   | 2,223,690 | 130,841,482 | 58.84        |
| 2001/02   | 1,997,361 | 104,953,016 | 52.55        |
| 2002/03   | 1,770,140 | 105,568,164 | 59.64        |
| 2003/04   | 1,783,984 | 122,140,922 | 68.47        |
| 2004/05   | 1,712,027 | 164,520,270 | 96.10        |
| 2005/06   | 1,667,357 | 185,154,215 | 111.05       |
| 2006/07   | 1,593,433 | 184,930,962 | 116.06       |
| 2007/08   | 1,913,571 | 253,897,523 | 132.68       |
| 2008/09   | 1,790,506 | 234,532,452 | 130.99       |
| 2009/10   | 1,299,163 | 191,438,628 | 147.36       |
| 2010/11   | 2,270,241 | 459,772,041 | 202.52       |
| 2011/12   | 1,384,505 | 312,700,714 | 225.86       |
| 2012/13   | 1,531,779 | 251,995,799 | 164.51       |
| 2013/14   | 650,896   | 110,208,767 | 169.32       |
| 2014/15   | 780,211   | 155,291,495 | 199.04       |
| 2015/16   | 633,489   | 109,660,319 | 173.11       |
| 2016/17   | 669,318   | 117,797,191 | 176.00       |
| 2017/18   | 760,778   | 113,970,986 | 149.81       |
| 2018/19   | 744,915   | 103,652,530 | 139.15       |
| 2019/20   | 604,742   | 93,544,465  | 154.68       |
| 2020/21   | 617,229   | 108,098,180 | 175.13       |
| 2021/22   | 714,996   | 171,472,917 | 239.82       |
| 2022/23   | 638,747   | 150,589,297 | 235.76       |
| 2023/24*  | 221,671   | 46,855,589  | 211.37       |

Fuente: OEC / ISC. Datos Preliminares al 30 de abril de 2024

## HISTORIAL DE EXPORTACIONES POR COSECHA 1989/90 AL 2023/24

| COSECHA  | VOLUMEN QQS | VALOR       | PRECIO PROM. |
|----------|-------------|-------------|--------------|
| 1989/90  | 3,237,313   | 260,361,934 | 80.43        |
| 1990/91  | 2,815,722   | 222,802,057 | 79.13        |
| 1991/92  | 2,781,486   | 155,647,952 | 55.96        |
| 1992/93  | 3,614,690   | 220,364,942 | 60.96        |
| 1993/94  | 2,805,231   | 267,331,992 | 95.30        |
| 1994/95  | 2,692,827   | 406,589,560 | 150.99       |
| 1995/96  | 3,028,688   | 343,478,972 | 113.41       |
| 1996/97  | 3,019,145   | 431,287,656 | 142.85       |
| 1997/98  | 2,601,018   | 391,641,780 | 150.57       |
| 1998/99  | 2,367,069   | 236,384,596 | 99.86        |
| 1999/00  | 3,360,878   | 314,121,853 | 93.46        |
| 2000/01  | 2,085,730   | 121,940,961 | 58.46        |
| 2001/02  | 2,092,731   | 109,089,635 | 52.13        |
| 2002/03  | 1,722,209   | 104,624,530 | 60.75        |
| 2003/04  | 1,749,474   | 122,566,828 | 70.06        |
| 2004/05  | 1,653,868   | 161,534,472 | 97.67        |
| 2005/06  | 1,725,793   | 191,474,460 | 110.95       |
| 2006/07  | 1,555,004   | 181,929,271 | 117.00       |
| 2007/08  | 1,875,998   | 250,387,076 | 133.47       |
| 2008/09  | 1,788,618   | 234,515,948 | 131.12       |
| 2009/10  | 1,260,979   | 187,523,565 | 148.71       |
| 2010/11  | 2,351,842   | 476,001,840 | 202.40       |
| 2011/12  | 1,404,636   | 309,877,115 | 220.61       |
| 2012/13  | 1,518,778   | 248,452,001 | 163.59       |
| 2013/14  | 558,741     | 99,967,712  | 178.92       |
| 2014/15  | 791,663     | 156,699,824 | 197.94       |
| 2015/16  | 642,657     | 111,385,372 | 173.32       |
| 2016/17  | 692,621     | 119,899,500 | 173.11       |
| 2017/18  | 749,998     | 112,449,153 | 149.93       |
| 2018/19  | 765,439     | 105,151,857 | 137.37       |
| 2019/20  | 574,419     | 92,623,633  | 161.25       |
| 2020/21  | 626,603     | 110,599,871 | 176.51       |
| 2021/22  | 722,976     | 175,240,651 | 242.39       |
| 2022/23  | 637,913     | 149,177,878 | 233.85       |
| 2023/24* | 170,072     | 35,598,716  | 177.08       |

Fuente: OEC / ISC.

\*Datos Preliminares al 30 de abril de 2024. Cosecha exportándose actualmente.

## HISTORIAL DE EXPORTACIONES POR AÑO CALENDARIO 1990 AL 2024

| AÑO  | VOLUMEN QQS | VALOR       | PRECIO PROM. |
|------|-------------|-------------|--------------|
| 1990 | 3,240,306   | 261,342,070 | 80.65        |
| 1991 | 2,803,540   | 222,170,040 | 79.25        |
| 1992 | 2,762,837   | 154,301,991 | 55.85        |
| 1993 | 3,843,985   | 236,990,880 | 61.65        |
| 1994 | 2,733,749   | 275,466,844 | 100.77       |
| 1995 | 2,358,735   | 364,358,773 | 154.47       |
| 1996 | 3,027,207   | 341,931,591 | 112.95       |
| 1997 | 3,621,004   | 521,761,060 | 144.09       |
| 1998 | 2,216,121   | 326,021,493 | 147.11       |
| 1999 | 2,499,791   | 248,989,338 | 99.60        |
| 2000 | 3,307,563   | 302,844,247 | 91.56        |
| 2001 | 2,019,353   | 116,565,899 | 57.72        |
| 2002 | 2,062,760   | 108,827,019 | 52.76        |
| 2003 | 1,745,643   | 105,510,108 | 60.44        |
| 2004 | 1,750,504   | 122,962,119 | 70.24        |
| 2005 | 1,673,497   | 164,780,906 | 98.47        |
| 2006 | 1,697,973   | 189,891,573 | 111.83       |
| 2007 | 1,611,294   | 188,117,236 | 116.75       |
| 2008 | 1,924,020   | 257,028,859 | 133.59       |
| 2009 | 1,747,301   | 230,329,333 | 131.82       |
| 2010 | 1,389,173   | 212,277,712 | 152.81       |
| 2011 | 2,213,172   | 462,051,644 | 208.77       |
| 2012 | 1,402,537   | 300,577,689 | 214.31       |
| 2013 | 1,442,074   | 234,291,397 | 162.47       |
| 2014 | 607,410     | 109,914,709 | 180.96       |
| 2015 | 755,594     | 149,444,432 | 197.78       |
| 2016 | 634,501     | 109,707,366 | 172.90       |
| 2017 | 698,099     | 120,147,757 | 172.11       |
| 2018 | 759,444     | 113,389,160 | 149.31       |
| 2019 | 722,342     | 100,896,751 | 139.68       |
| 2020 | 586,765     | 92,694,016  | 157.97       |
| 2021 | 628,334     | 111,039,962 | 176.72       |
| 2022 | 697,569     | 169,395,029 | 242.84       |
| 2023 | 629,595     | 147,457,793 | 234.21       |
| 2024 | 178,413     | 37,335,293  | 209.26       |

Fuente: OEC / ISC.

\*Datos Preliminares al 30 de abril de 2024.

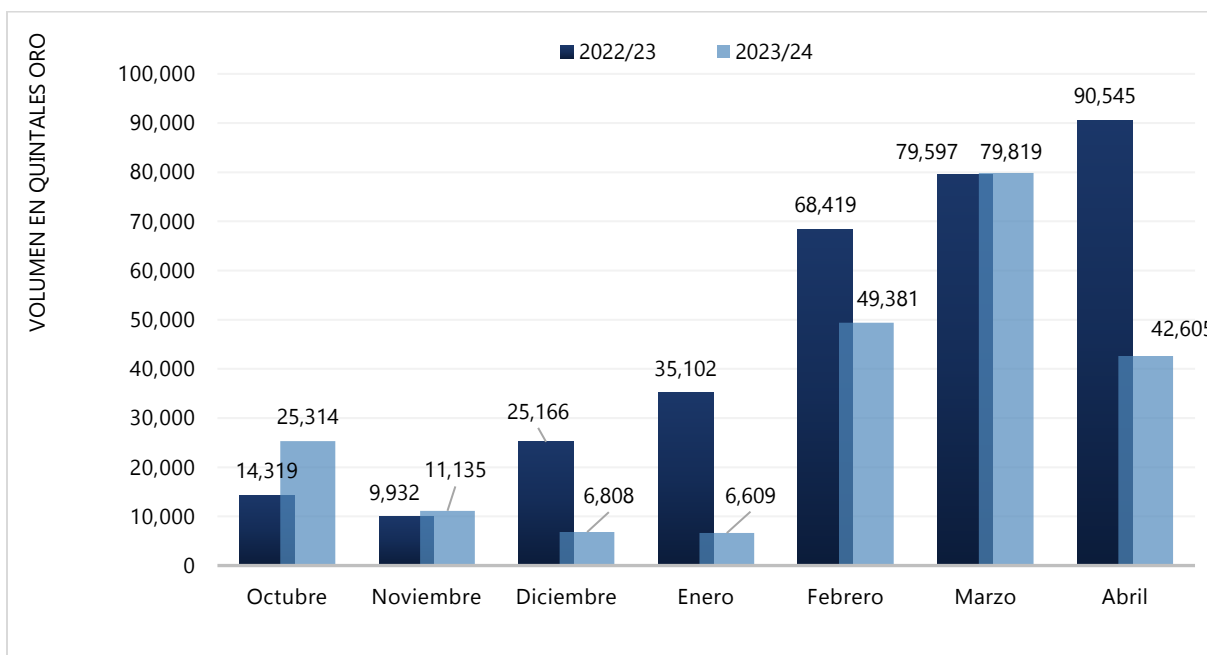
## EXPORTACIONES DE CAFÉ MENSUALES

| MES                 | EJERCICIO 2022/2023 |                |                      | EJERCICIO 2023/2024* |            |                      | DIFERENCIA % |            |
|---------------------|---------------------|----------------|----------------------|----------------------|------------|----------------------|--------------|------------|
|                     | QUINTALES           | VALOR US\$     | PRECIO PROMEDIO US\$ | QUINTALES            | VALOR US\$ | PRECIO PROMEDIO US\$ | QUINTAL      | VALOR US\$ |
| Octubre.2023        | 14,319              | 4,042,275      | 282.30               | 25,314               | 5,800,085  | 229.12               | 76.8%        | 43.5%      |
| Noviembre           | 9,932               | 2,507,013      | 252.42               | 11,135               | 2,377,110  | 213.49               | 12.1%        | -5.2%      |
| Diciembre           | 25,166              | 5,525,812      | 219.57               | 6,808                | 1,343,101  | 197.28               | -72.9%       | -75.7%     |
| Enero.2024          | 35,102              | 7,653,977      | 218.05               | 6,609                | 1,252,094  | 189.46               | -81.2%       | -83.6%     |
| Febrero             | 68,419              | 14,640,360     | 213.98               | 49,381               | 10,045,508 | 203.43               | -27.8%       | -31.4%     |
| Marzo               | 79,597              | 17,246,120     | 216.67               | 79,819               | 16,620,993 | 208.23               | 0.3%         | -3.6%      |
| Abril               | 90,545              | 20,725,150     | 228.89               | 42,605               | 9,416,698  | 221.02               | -52.9%       | -54.6%     |
| Mayo                | 91,677              | 22,239,690     | 242.59               |                      |            |                      |              |            |
| Junio               | 92,446              | 22,462,898     | 242.98               |                      |            |                      |              |            |
| Julio               | 54,997              | 14,049,722     | 255.46               |                      |            |                      |              |            |
| Agosto              | 45,309              | 11,970,024     | 264.19               |                      |            |                      |              |            |
| Septiembre          | 31,238              | 7,526,255      | 240.93               |                      |            |                      |              |            |
| De 1 al 30 de abril | 323,081             | 72,340,706     | 223.91               | 221,671              | 46,855,589 | 211.37               | -31.4%       | -35.2%     |
| Total Ejercicio     | 638,747             | 150,589,296.58 | 235.76               |                      |            |                      |              |            |

Fuente: OEC / ISC.

\*Datos Preliminares al 30 de abril de 2024

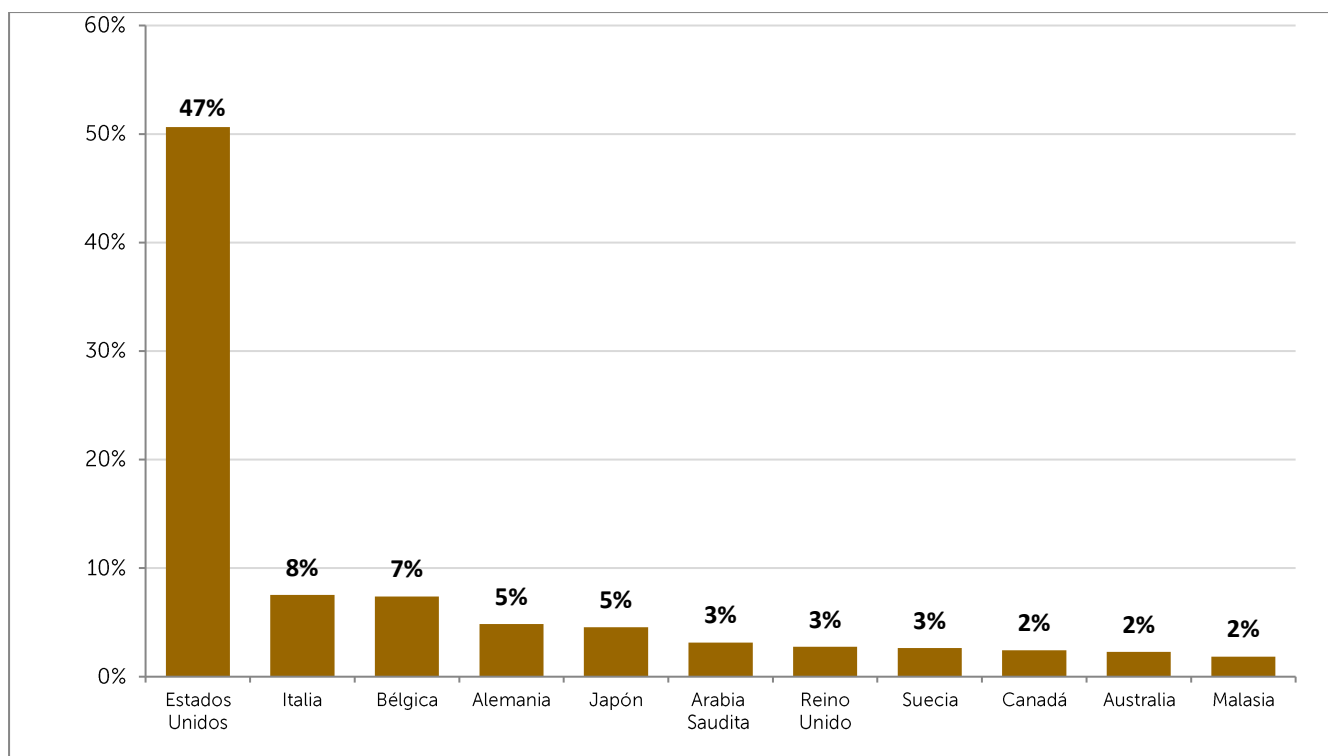
Las exportaciones 2023/24 al 30 de abril es 31.4% inferior a lo registrado en el ejercicio 2022/23 a la misma fecha, que fue de 323,081 qq-oro.



## EXPORTACIONES DE CAFÉ POR PAIS DESTINO

| PAIS            | 2022/2023      |                    |             | 2023/2024*     |                   |             |
|-----------------|----------------|--------------------|-------------|----------------|-------------------|-------------|
|                 | Quintales      | US\$               | %           | Quintales      | US\$              | %           |
| Estados Unidos  | 262,992        | 60,260,927         | 41%         | 112,289        | 22,740,435        | 51%         |
| Alemania        | 53,292         | 11,355,601         | 8%          | 10,746         | 2,239,868         | 5%          |
| Bélgica         | 50,776         | 12,097,235         | 8%          | 16,387         | 3,312,125         | 7%          |
| Italia          | 46,216         | 9,296,620          | 7%          | 16,739         | 3,300,061         | 8%          |
| Japón           | 27,148         | 7,612,296          | 4%          | 10,089         | 2,189,109         | 5%          |
| Canadá          | 24,765         | 5,069,241          | 4%          | 5,379          | 987,775           | 2%          |
| Australia       | 22,398         | 6,078,332          | 4%          | 5,085          | 1,188,997         | 2%          |
| Países Bajos    | 19,221         | 3,961,738          | 3%          | 2,888          | 544,017           | 1%          |
| Arabia Saudita  | 18,562         | 5,900,550          | 3%          | 6,977          | 1,996,238         | 3%          |
| Reino Unido     | 18,294         | 4,944,459          | 3%          | 6,144          | 1,548,281         | 3%          |
| Corea           | 15,898         | 3,849,732          | 2%          | 2,550          | 667,908           | 1%          |
| Francia         | 14,094         | 4,362,170          | 2%          | 1,673          | 534,233           | 1%          |
| Suecia          | 12,150         | 2,619,572          | 2%          | 5,850          | 1,220,369         | 3%          |
| Rep. Dominicana | 11,359         | 2,472,784          | 2%          | 4,107          | 929,126           | 2%          |
| México          | 6,188          | 1,175,093          | 1%          | -              | -                 | 0%          |
| China           | 3,826          | 1,068,364          | 1%          | 591            | 246,657           | 0%          |
| Polonia         | 3,412          | 997,458            | 1%          | -              | -                 | 0%          |
| Taiwán          | 2,977          | 1,023,504          | 0%          | 592            | 166,397           | 0%          |
| Sudáfrica       | 2,943          | 626,429            | 0%          | 3,405          | 648,620           | 2%          |
| Finlandia       | 2,700          | 567,653            | 0%          | 1,800          | 369,549           | 1%          |
| Costa Rica      | 2,700          | 552,231            | 0%          | -              | -                 | 0%          |
| Grecia          | 2,441          | 506,390            | 0%          | 1,238          | 288,858           | 1%          |
| Malasia         | 2,282          | 428,052            | 0%          | 4,125          | 857,307           | 2%          |
| España          | 1,803          | 604,039            | 0%          | -              | -                 | 0%          |
| Emiratos Árabes | 1,683          | 540,819            | 0%          | 587            | 189,830           | 0%          |
| Irlanda         | 1,503          | 546,830            | 0%          | 6              | 4,200             | 0%          |
| Rumania         | 1,023          | 271,370            | 0%          | -              | -                 | 0%          |
| Noruega         | 848            | 345,401            | 0%          | 3              | 2,469             | 0%          |
| Nueva Zelanda   | 825            | 202,000            | 0%          | -              | -                 | 0%          |
| Austria         | 734            | 204,488            | 0%          | 36             | 6,762             | 0%          |
| Chile           | 615            | 245,327            | 0%          | 1,084          | 292,326           | 0%          |
| Singapur        | 531            | 140,626            | 0%          | -              | -                 | 0%          |
| Rep. Checa      | 449            | 88,665             | 0%          | 6              | 7,750             | 0%          |
| Estonia         | 428            | 88,343             | 0%          | -              | -                 | 0%          |
| Lituania        | 413            | 97,804             | 0%          | -              | -                 | 0%          |
| Albania         | -              | -                  | 0%          | -              | -                 | 0%          |
| Hong Kong       | 280            | 97,218             | 0%          | 0              | 886               | 0%          |
| Ucrania         | 243            | 54,425             | 0%          | 405            | 113,251           | 0%          |
| Paraguay        | 240            | 59,113             | 0%          | -              | -                 | 0%          |
| Turquía         | 230            | 80,755             | 0%          | 413            | 79,674            | 0%          |
| Belice          | 118            | 36,828             | 0%          | 197            | 64,106            | 0%          |
| Guatemala       | 88             | 28,126             | 0%          | -              | -                 | 0%          |
| Honduras        | 51             | 27,000             | 0%          | 55             | 29,163            | 0%          |
| Qatar           | 9              | 3,064              | 0%          | 159            | 54,060            | 0%          |
| Suiza           | 1              | 626                | 0%          | -              | -                 | 0%          |
| Eslovenia       | -              | -                  | 0%          | -              | -                 | 0%          |
| Fed. Rusia      | -              | -                  | 0%          | 58             | 19,373            | 0%          |
| Colombia        | -              | -                  | 0%          | -              | -                 | 0%          |
| Argentina       | -              | -                  | 0%          | -              | -                 | 0%          |
| Kuwait          | -              | -                  | 0%          | -              | -                 | 0%          |
| Dinamarca       | -              | -                  | 0%          | 9              | 11,870            | 0%          |
| Bulgaria        | -              | -                  | 0%          | -              | -                 | 0%          |
| Tailandia       | -              | -                  | 0%          | 1              | 3,939             | 0%          |
| Israel          | -              | -                  | 0%          | -              | -                 | 0%          |
| <b>Total</b>    | <b>638,747</b> | <b>150,589,297</b> | <b>100%</b> | <b>221,671</b> | <b>46,855,589</b> | <b>100%</b> |

## EXPORTACIONES DE CAFÉ POR PAIS DESTINO EJERCICIO 2023/2024\*

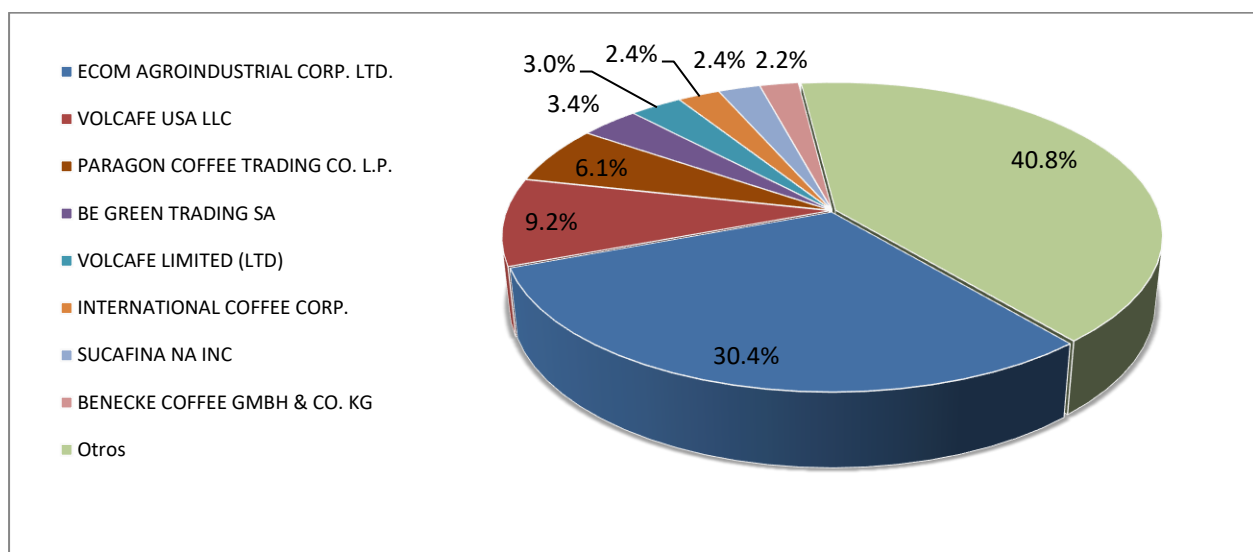


Fuente: OEC / ISC.

\*Datos Preliminares al 30 de abril de 2024

## EXPORTACIONES DE CAFÉ POR COMPRADOR EJERCICIO CAFETALERO 2023/2024

| No.   | Comprador                                         | QUINTALES | %     |
|-------|---------------------------------------------------|-----------|-------|
| 1     | ECOM AGROINDUSTRIAL CORP. LTD.                    | 67,366.30 | 30.4% |
| 2     | VOLCAFE USA LLC                                   | 20,347.50 | 9.2%  |
| 3     | PARAGON COFFEE TRADING CO. L.P.                   | 13,500.00 | 6.1%  |
| 4     | BE GREEN TRADING SA                               | 7,536.41  | 3.4%  |
| 5     | VOLCAFE LIMITED (LTD)                             | 6,690.00  | 3.0%  |
| 6     | INTERNATIONAL COFFEE CORP.                        | 5,388.00  | 2.4%  |
| 7     | SUCAFINA NA INC                                   | 5,363.01  | 2.4%  |
| 8     | BENECKE COFFEE GMBH & CO. KG                      | 4,950.00  | 2.2%  |
| 9     | LOUIS DREYFUS COMPANY SUISSE SA (COFFEE DIVISION) | 4,950.00  | 2.2%  |
| 10    | LOUIS DREYFUS COMMODITIES SUISSE S.A.             | 4,537.50  | 2.0%  |
| 11    | BRAVO, S.A.                                       | 4,106.57  | 1.9%  |
| 12    | NKG BERO ITALIA S.P.A                             | 3,534.00  | 1.6%  |
| 13    | BERNHARD ROTHFOS GMBH                             | 3,390.00  | 1.5%  |
| 14    | MARUBENI AMERICA CORPORATION                      | 3,300.00  | 1.5%  |
| 15    | INTERKOM SPA                                      | 2,992.50  | 1.3%  |
| 16    | ODYSSEY COFFEES, LLC.                             | 2,982.50  | 1.3%  |
| 17    | COFFEE AMERICA (USA) CORPORATION                  | 2,610.00  | 1.2%  |
| 18    | PANAMERICAN COFFEE TRADING CO S.A.                | 2,490.00  | 1.1%  |
| 19    | ITOCHU CORPORATION                                | 2,475.00  | 1.1%  |
| 20    | BLISS PRODUCTS INTL. CORP.                        | 2,422.50  | 1.1%  |
|       | OTROS                                             | 50,738.71 | 22.9% |
| TOTAL |                                                   | 221,671   | 100%  |

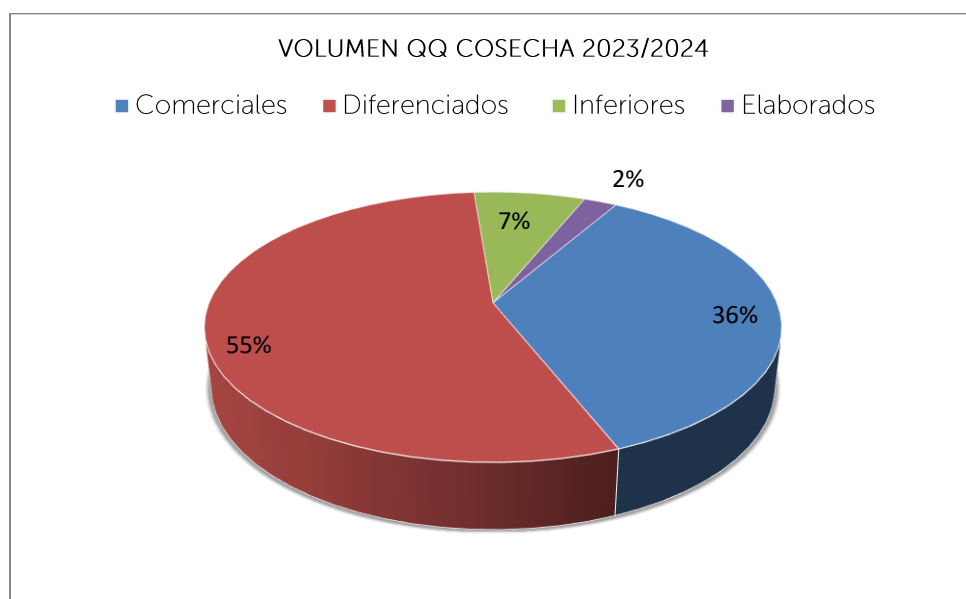


Fuente: OEC / ISC.

\*Datos Preliminares al 30 de abril de 2024

## EXPORTACIONES DE CAFÉ POR CALIDAD

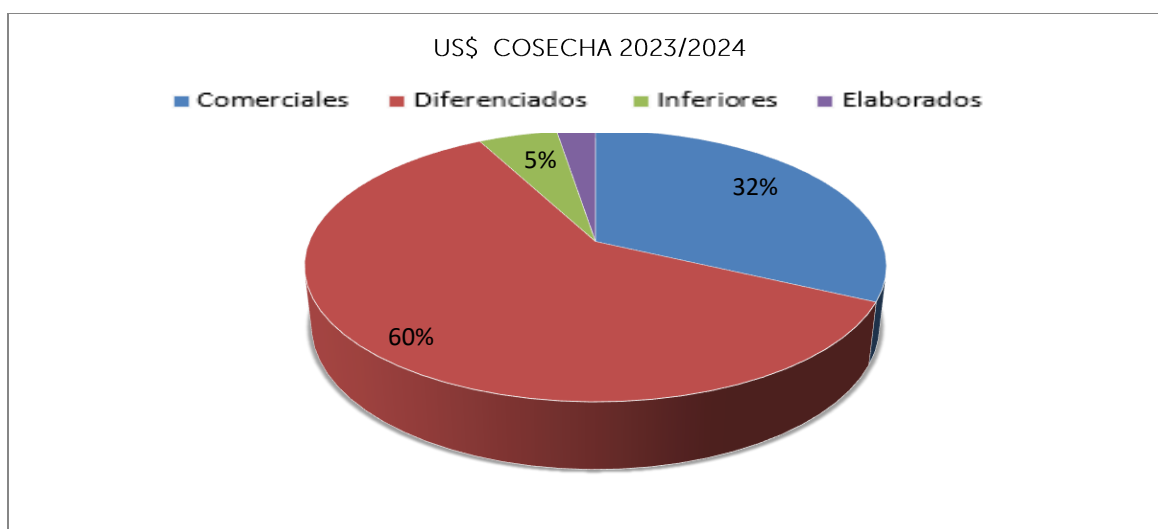
| CALIDAD             | Cifras en qq-oro |         |            |         |
|---------------------|------------------|---------|------------|---------|
|                     | 2022/2023        | % 22/23 | 2023/2024  | % 23/24 |
| COMERCIALES         | 68,084.51        | 11%     | 79,058.91  | 36%     |
| CS                  | 412.50           | 0%      | -          | 0%      |
| HG                  | 19,606.96        | 3%      | 26,401.00  | 12%     |
| SHG                 | 48,065.05        | 8%      | 52,657.91  | 24%     |
| Diferenciados       | 501,765.05       | 79%     | 121,344.19 | 55%     |
| Gourmet             | 138.57           | 0%      | 190.06     | 0%      |
| Orgánico            | 7,607.67         | 1%      | 2,094.32   | 1%      |
| Sostenible          | 79,791.34        | 12%     | 14,894.01  | 7%      |
| Fair Trade          | 12,510.00        | 2%      | 2,100.00   | 1%      |
| Fair Trade/Orgánico | -                | 0%      | -          | 0%      |
| Gourmet/Sostenible  | -                | 0%      | -          | 0%      |
| Orgánico/Sostenible | 851.09           | 0%      | 472.50     | 0%      |
| Grado-Q             | 803.80           | 0%      | -          | 0%      |
| Natural             | 25,941.20        | 4%      | 6,788.64   | 3%      |
| Finos               | 374,121.38       | 59%     | 94,804.66  | 43%     |
| Inferiores          | 56,432.22        | 9%      | 16,395.99  | 7%      |
| RL                  | 40,344.72        | 6%      | 10,426.50  | 5%      |
| RSL                 | -                | 0%      | 81.99      | 0%      |
| PV                  | 16,087.50        | 3%      | 5,887.50   | 3%      |
| Corriente           | -                | 0%      | -          | 0%      |
| Elaborados          | 12,465.36        | 2%      | 4,871.39   | 2%      |
| Solubles            | 711.55           | 0%      | 660.76     | 0%      |
| Tostados            | 11,753.81        | 2%      | 4,210.63   | 2%      |
| TOTAL               | 638,747          | 100.0%  | 221,671    | 100.0%  |



Fuente: OEC / ISC.

\*Datos Preliminares al 30 de abril de 2024

| CALIDAD              | Valor (US\$)           |               |                       |               |
|----------------------|------------------------|---------------|-----------------------|---------------|
|                      | 2022/2023              | % 22/23       | 2023/2024             | % 23/24       |
| <b>COMERCIALES</b>   | <b>\$13,996,823.8</b>  | <b>9.3%</b>   | <b>\$14,993,282.4</b> | <b>32.0%</b>  |
| CS                   | \$70,496.3             | 0.0%          | \$-                   | 0.0%          |
| HG                   | \$4,130,084.1          | 2.7%          | \$4,808,259.1         | 10.3%         |
| SHG                  | \$9,796,243.5          | 6.5%          | \$10,185,023.3        | 21.7%         |
| <b>DIFERENCIADOS</b> | <b>\$124,521,362.1</b> | <b>82.7%</b>  | <b>\$28,225,069.5</b> | <b>60.2%</b>  |
| Gourmet              | \$211,681.3            | 0.1%          | \$201,331.1           | 0.4%          |
| Orgánico             | \$2,316,363.3          | 1.5%          | \$634,791.8           | 1.4%          |
| Sostenible           | \$17,445,657.7         | 11.6%         | \$3,021,267.4         | 6.4%          |
| Fair Trade           | \$2,823,169.1          | 1.9%          | \$431,086.5           | 0.9%          |
| Fair Trade/Orgánico  | \$ -                   | 0.0%          | \$-                   | 0.0%          |
| Gourmet/Sostenible   | \$ -                   | 0.0%          | \$-                   | 0.0%          |
| Orgánico/Sostenible  | \$254,991.9            | 0.2%          | \$129,675.0           | 0.3%          |
| Grado-Q              | \$188,009.0            | 0.1%          | \$-                   | 0.0%          |
| Natural              | \$9,969,235.0          | 6.6%          | \$2,366,885.8         | 5.1%          |
| Finos                | \$91,312,255.0         | 60.6%         | \$21,440,031.9        | 45.8%         |
| <b>INFERIORES</b>    | <b>\$9,252,997.5</b>   | <b>6.1%</b>   | <b>\$2,442,082.9</b>  | <b>5.2%</b>   |
| RL                   | \$ 6,811,926.7         | 4.5%          | \$1,573,338.5         | 3.4%          |
| RSL                  | \$-                    | 0.0%          | \$8,199.3             | 0.0%          |
| PV                   | \$2,441,070.8          | 1.6%          | \$860,545.1           | 1.8%          |
| Corriente            | \$-                    | 0.0%          | \$-                   | 0.0%          |
| <b>ELABORADOS</b>    | <b>\$2,818,113.3</b>   | <b>1.9%</b>   | <b>\$1,195,154.3</b>  | <b>2.6%</b>   |
| Solubles             | \$216,039.2            | 0.1%          | \$226,040.2           | 0.5%          |
| Tostados             | \$2,602,074.1          | 1.7%          | \$969,114.1           | 2.1%          |
| <b>TOTAL</b>         | <b>\$150,589,297</b>   | <b>100.0%</b> | <b>\$46,855,589</b>   | <b>100.0%</b> |



Fuente: OEC / ISC.

\*Datos Preliminares al 30 de abril de 2024

## PRECIO PROMEDIO DE EXPORTACION POR SEGMENTO DE CALIDAD

| CALIDAD       | 2017/18                 | 2018/19                 | 2019/20                 | 2020/21                 | 2021/22                 | 2022/23                 | 2023/24                 |
|---------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
|               | Precio Promedio US\$/QQ | Precio Promedio US\$/QQ | Precio Promedio US\$/QQ | Precio Promedio US\$/QQ | Precio Promedio US\$/QQ | Precio Promedio US\$/QQ | Precio Promedio US\$/QQ |
| COMERCIALES   | \$122.22                | \$109.52                | \$128.05                | \$87.32                 | \$203.78                | \$205.58                | \$189.65                |
| DIFERENCIADOS | \$182.63                | \$167.10                | \$172.59                | \$183.69                | \$256.98                | \$248.17                | \$232.60                |
| INFERIORES    | \$90.52                 | \$79.63                 | \$88.81                 | \$77.34                 | \$187.24                | \$163.97                | \$148.94                |
| ELABORADOS    | \$286.36                | \$282.51                | \$376.59                | \$119.10                | \$284.46                | \$226.08                | \$245.34                |
| TOTAL         | \$149.81                | \$139.14                | \$154.68                | \$153.82                | \$239.82                | \$235.76                | \$211.37                |

Fuente: OEC / ISC.

\*Datos Preliminares al 30 de abril de 2024

## REGISTRO DE PRODUCTORES

### Actualización del Registro Cafetalero de Productores y Fincas

Reconocemos que la caficultura nacional es dinámica y está sujeta a cambios estructurales, ya sea en la incorporación de nuevos actores en la cadena, modificaciones en la tenencia de las áreas de cultivo, o bien, en el uso de la tierra. Por tanto, el Instituto Salvadoreño del Café está llevando a cabo un proceso de actualización y depuración del registro cafetalero de productores y fincas, y surge como respuesta a la necesidad de contar con información precisa, confiable y actualizada que refleje la realidad la caficultura y su importancia para el crecimiento y desarrollo económico del país.

El objetivo principal de esta iniciativa es fortalecer la planificación estratégica y la toma de decisiones en el sector cafetalero salvadoreño. A partir del 30 de abril de 2023 encontrará actualizadas las tablas de composición de productores y área cultivada, de acuerdo con su ubicación geográfica.

#### POR CORDILLERA Y GÉNERO

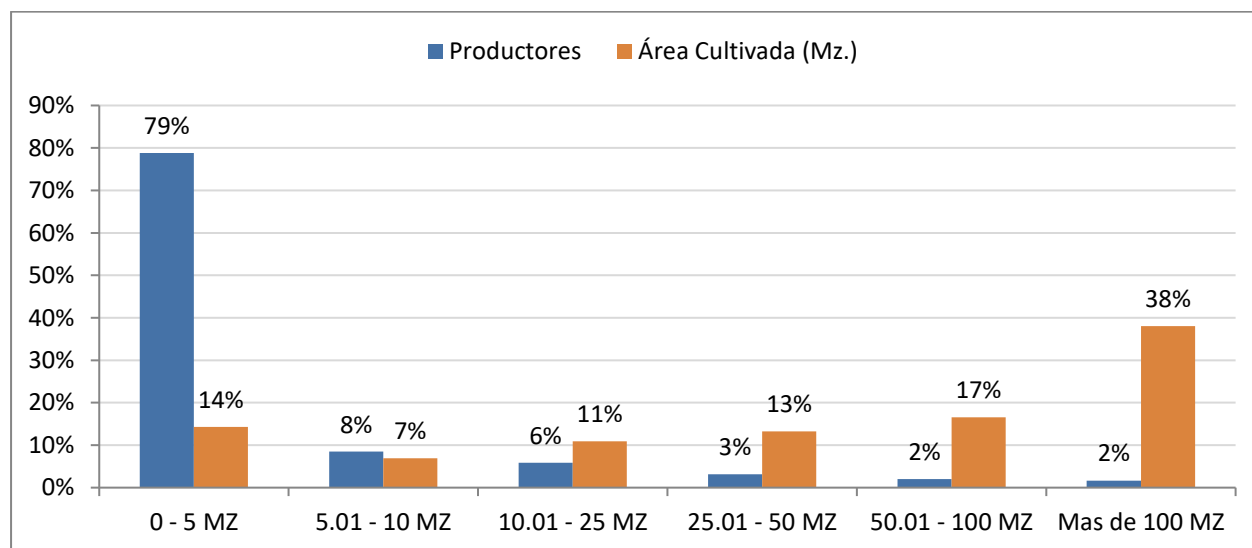
| Región                   | Productores   | %           | Hombres       | Mujeres      | Jurídicos  | Mz             | %           | Producción Cosecha 2022/2023 | % Producción Cosecha 2022/2023 |
|--------------------------|---------------|-------------|---------------|--------------|------------|----------------|-------------|------------------------------|--------------------------------|
| EL BALSAMO-QUEZALTEPEQUE | 5,380         | 28%         | 2,805         | 1,973        | 601        | 39,264         | 24%         | <b>208,631</b>               | 24%                            |
| ALOTEPEC-METAPAN         | 1,338         | 7%          | 948           | 387          | 3          | 5,674          | 3%          | <b>29,992</b>                | 5%                             |
| APANECA-ILAMATEPEC       | 7,779         | 40%         | 4,917         | 2,713        | 152        | 86,779         | 53%         | <b>462,033</b>               | 48%                            |
| TECAPA CHINAMECA         | 2,087         | 11%         | 1,303         | 769          | 15         | 19,479         | 12%         | <b>103,412</b>               | 12%                            |
| CACAHUATIQUE             | 1,107         | 6%          | 710           | 392          | 4          | 6,555          | 4%          | <b>34,955</b>                | 5%                             |
| CHICHONTEPEC             | 1,522         | 8%          | 929           | 587          | 5          | 7,454          | 5%          | <b>39,537</b>                | 6%                             |
| Total                    | <b>19,213</b> | <b>100%</b> | <b>11,612</b> | <b>6,821</b> | <b>780</b> | <b>165,205</b> | <b>100%</b> | <b>878,560</b>               | <b>100%</b>                    |
| Porcentaje               |               |             | <b>60%</b>    | <b>36%</b>   | <b>5%</b>  |                |             |                              |                                |

Fuente: OEC / ISC.

\*Datos Preliminares al 30 de abril de 2024 con base en residencia del productor

## ESTRATOS SEGÚN ÁREA CULTIVADA EN MANZANAS

| ÁREA           | PRODUCTORES | %      | HOMBRES | MUJERES | JURIDICOS | MZ.     | % MZ | Producción Cosecha 2022/2023 | % Producción Cosecha 2022/2023 |
|----------------|-------------|--------|---------|---------|-----------|---------|------|------------------------------|--------------------------------|
| 0.1- 5 MZ      | 15,137      | 79%    | 9,426   | 5,649   | 62        | 23,681  | 14%  | 208,631                      | 17%                            |
| 5.01 - 10 MZ   | 1,630       | 8%     | 1,057   | 532     | 41        | 11,462  | 7%   | 29,992                       | 9%                             |
| 10.01 - 25 MZ  | 1,132       | 6%     | 657     | 366     | 109       | 17,975  | 11%  | 462,033                      | 16%                            |
| 25.01 - 50 MZ  | 610         | 3%     | 284     | 171     | 155       | 21,853  | 13%  | 103,412                      | 17%                            |
| 50.01 - 100 MZ | 383         | 2%     | 134     | 66      | 183       | 27,367  | 17%  | 34,955                       | 18%                            |
| Mas de 100 MZ  | 321         | 2%     | 54      | 37      | 230       | 62,867  | 38%  | 39,537                       | 22%                            |
| Total          | 19,213      | 100.0% | 11,612  | 6,821   | 780       | 165,205 | 100  | 878,560                      | 100%                           |
| Porcentaje     | 100.0%      |        | 60%     | 36%     | 5%        |         |      |                              |                                |



Fuente: OEC / ISC.

\*Datos Preliminares al 30 de abril de 2024